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**EDUCATION**

- 2009            PhD in Economics, University of Oxford.  
2003            MSc in Economics, London School of Economics and Political Science.  
2001            BSc in Economics and Social Sciences (DES), Bocconi University, Milan.

**EMPLOYMENT**

- Aug 2019 –    Associate Professor, Texas A&M University.  
                  Department of Economics and Bush School of Government and Public Service.  
  
2018-2019    Associate Professor, Department of Economics, Southern Methodist University, Dallas, TX.  
                  *Spring 2019: Maternity Leave.*  
  
2012-2018    Assistant Professor, Department of Economics, Southern Methodist University, Dallas, TX.  
                  *Fall 2014: Maternity Leave.*  
  
2009-2012    Assistant Professor, Department of Economics, Florida State University.

**AFFILIATIONS**

- 2023 -           Faculty Affiliate, the Abdul Latif Jameel Poverty Action Lab (J-PAL).  
2020 -           External member, NOVAFRICA, Nova School of Business and Economics, Lisbon.  
2012 -           Member, Evidence in Governance and Politics (EGAP).

**EDITORIAL ROLES**

- Sep 2021 -    Co-editor, *Economic Inquiry*.  
May 2020 -    Associate Editor, *Journal of Economic Behavior and Organization*.

**RESEARCH FIELDS**

Behavioral and Experimental Economics; Development Economics; Education; Gender; Political Economy.

**PUBLISHED AND FORTHCOMING WORK**

- (1) “Mobilizing parents at home and at school: An experiment on primary education in Angola” with V. Di Maro (World Bank), S. Leeffer (Nova University of Lisbon) and P. Vicente (Nova University of Lisbon). *Forthcoming, Economic Development and Cultural Change*.
- (2) “Can high school counselors help the economics pipeline?” with M. Gentry (Texas A&M University) and J. Meer (Texas A&M University). *American Economic Association P&P* 113: 462-66.
- (3) “Health Workers’ Behavior, Patient Reporting and Reputational Concerns: Lab-in-the-Field Experimental Evidence from Kenya” with Isaac Mbiti (University of Virginia). *Experimental Economics*, 25: 514–556, 2022.
- (4) “Gender differences in the choice of major: The importance of female role models” with C. Porter (Lancaster University). *American Economic Journal: Applied Economics*, 12(3): 226-54, 2020.
- (5) “Corrupt Police” with K. Abbink (Monash University) and D. Ryvkin (Florida State University). *Games and Economic Behavior*, 10: 101-119, 2020.
- (6) “Motivating Whistleblowers” with J. Butler (UC Merced) and G. Spagnolo (SITE Stockholm School of Economics). *Management Science*, 66.2: 605-621, 2020.

- (7) “Corruption and competition among bureaucrats: An experimental study” with D. Ryvkin (Florida State University). Journal of Economic Behavior and Organization, 175: 439-451, 2020.
- (8) “Is more competition always better? An experimental study of extortionary corruption” with D. Ryvkin (Florida State University). Economic Inquiry, 57 (1): 50-72, 2019.
- (9) “Corruption, Social Judgment and Culture: An Experiment” with T. Salmon (Southern Methodist University). Journal of Economic Behavior and Organization, 142: 64-78, 2017.
- (10) “*I paid a bribe*: An experiment on information sharing and extortionary corruption” with D Ryvkin (Florida State University) and James Tremewan (University of Auckland). European Economic Review, 94: 1-22,
- (11) “Intermediaries in corruption: An experiment” with M. Drugov (New Economic School) and J. Hamman (Florida State University). Experimental Economics, 17: 78-99, 2014.  
*Winner of the Editor’s prize for the best paper published in Experimental Economics in 2014.*
- (12) “Participatory accountability and collective action: Experimental evidence from Albania” with A. Barr (University of Nottingham) and T. Packard (World Bank). European Economic Review, 68: 250–269, 2014.
- (13) “Combining top-down and bottom-up accountability: Evidence from a bribery experiment” Journal of Law, Economics and Organization 28(3): 569-587, August 2012.
- (14) “How corruptible are you? Bribery under uncertainty” with D. Ryvkin (Florida State University), Journal of Economic Behavior and Organization, 81: 466-77, January 2012.
- (15) “Anticorruption policies: Lessons from the lab” with K. Abbink (Monash University). In D. Serra, & L. Wantchekon (Eds.), *New Advances in Experimental Research on Corruption* (1 ed., Vol. 15, pp. 77-115). (Research in Experimental Economics). Emerald Group Publishing Limited, 2012.
- (16) “Corruption and culture: An experimental analysis” with A. Barr (University of Nottingham), Journal of Public Economics, 94, Issues 11-12, December 2010.
- (17) “Intrinsic motivations and the non-profit sector: Evidence from Ethiopia” with A. Barr (University of Nottingham) and P. Serneels (University of East Anglia), Personality and Individual Differences, 51(3): 309-314, 2011. Special issue on *Economics and Personality*.
- (18) “The effects of externalities and framing on bribery in a petty corruption experiment” with A. Barr (University of Nottingham), Experimental Economics, 12(4): 488 – 503, 2009.
- (19) “Empirical determinants of corruption: A sensitivity analysis” Public Choice 126 (1-2): 225-256, 2006.

## **WORKING PAPERS**

- (20) “Activating Change: The Role of Information and Beliefs in Social Activism” with F. Afridi (ISI Delhi), A. Basistha (ISI Delhi), A. Dhillon (Kings’ College London). July 2023.
- (21) “Gender and leadership in organizations: The threat of backlash” with P. Chakraborty (Centenary College). Texas A&M University working paper. *R&R*, Economic Journal.
- (22) “Role Models in Developing Countries.” Forthcoming in the *Handbook of Experimental Development Economics*, edited by Utteeyo Dashupta and Pushkar Maitra. August 2022.
- (23) “Proud to belong: The impact of ethics training on police officers” with D. Harris (University of Oxford), O. Borcan (U of East Anglia), H. Telli (International Growth Center), B. Schettini (Brazil Ministry of Education), S. Dercon (University of Oxford). CSAE working paper, June 2022.

## **EDITED VOLUME**

*New Advances of Experimental Research on Corruption*, edited with Leonard Wantchekon (Princeton), Research In Experimental Economics Volume 15, Bingley: Emerald Group Publishing, June 2012.

## **WORK IN PROGRESS**

“Influencing youths’ aspirations and gender attitudes through role models: Evidence from Somali schools” with E. K. Kipchumba (BRAC), C. Porter (Lancaster University) and M. Sulaiman (BRAC). Texas A&M University working paper. (Currently adding a new round of follow-up data.)

- *Supported by the Spencer Foundation.*

“The long term impact of childhood abduction trauma on women in Northern Uganda” with A. Cassar (University of San Francisco), E. Kandpal (The Center for Global Development), M. Lambert (Texas A&M University) and C. Mbabazi (Makerere University).

- *Supported by The World Bank and the Center for Global Development (CGD).*

“Recruiting economics majors: The impact of an information campaign targeted at high school counselors” with J. Meer (Texas A&M University).

- *Supported by the Social Science Research Council (SSRC) and the American Economic Association Committee for the Status of Women in the Economics Profession (CSWEP).*

“Women’s leadership in VSLAs” with K. Bjorvatn (Norwegian School of Economics), S. Chowdhury (University of Sydney), C. Franco (Norwegian School of Economics), M. Sulaiman (BRAC).

- *Supported by the Bill and Melinda Gates Foundation.*

“From Jobs to Careers: Lifting Constraints to Women’s Career Advancement in South Asia” with R. Robertson (Texas A&M University), F. Afridi (ISI Delhi), Hamna Ahmed (Lahore School of Economics).

- *Supported by the IZA Gender, Growth and Labor Markets in Low-Income Countries (G<sup>2</sup>LM/LIC) program.*

“Dismantling gender stereotypes in STEM careers among adolescents and their parents: Experimental evidence from Peruvian schools” with Marcos Agurto (Universidad de Piura) and S. Sudipta (Virginia Tech University).

- *Supported by the Consorcio de Investigación Económica y Social, Peru.*

“The impact of high-quality research feedback on the academic success of junior scholars” with E. Kuka (George Washington University).

- *Supported by the Alfred P. Sloan Foundation and the Russell Sage Foundation*

“Improving the college experience: An encouragement experiment” with D. Gomez-Vasquez (Texas A&M University).

“Can different communication methods decrease gender bias on the workplace?” with Daniel Gomez-Vasquez (Texas A&M University), M. Lambert (Texas A&M University) and T. Salmon (SMU).

“Reaching for the Stars? An experiment on discrimination in hiring” with Daniel Gomez-Vasquez (Texas A&M University) and T. Salmon (SMU).

“Do Crises Affect Citizen Activism? Evidence from a Pandemic” with F. Afridi (ISI Delhi), A. Basistha (ISI Delhi) and A. Dhillon (King’s College).

“Who self-select into committees: The pro-social or the corrupt?” with A. Cao (Texas A&M University) and D. Ryvkin (Florida State University).

## **GRANTS**

2023 CSWEP-SSRC Women in Economics and Mathematics Research Consortium  
Co-PI, with Jonathan Meer (Texas A&M, Bush School). \$176,000.

## **GRANTS (cont'd)**

- 2023 *IZA Gender, Growth and Labor Markets in Low-Income Countries (G<sup>2</sup>LM/LIC)*  
Co-PI, with Raymond Robertson (Texas A&M, Bush School), Farzana Afridi (ISI Delhi), Hamna Ahmad (Lahore School of Economics). 400,000 Euros.
- 2022 *CIES, Consorcio de Investigación Económica y Social, Peru*  
Co-PI, with Marcos Agurto (Universidad de Piura) and Sudipta Sarangi (Virginia Tech University). \$60,000.
- 2022 *The World Bank, Development Research Group*  
Co-PI, with Eeshani Kandpal (The World Bank) and Alessandra Cassar (University of San Francisco) \$200,000. 2023-2024.
- 2021 *The Spencer Foundation*  
Co-PI, with Catherine Porter (Lancaster University and Young Lives), Munshi Sulaiman (BRAC), and Elijah Kupchamba (BRAC) and \$49,396. 2021-2022.
- 2021 *The Russell Sage Foundation*  
Co-PI, with Elira Kuka (George Washington University). \$49,818. 2021-2023.
- 2021 *T3 Funds, Texas A&M University*  
Co-PI, with Kalena Cortes (TAMU) and Erin Snider (TAMU). \$30,000. 2021-2022.
- 2020 *The Alfred P. Sloan Foundation*  
Co-PI, with Elira Kuka (GWU). \$49,838. 2021-2022.
- 2020 *The Bill and Melinda Gates Foundation*  
Investigator. Team led by Munshi Sulaiman (BRAC), joint with Catalina Franco (NHH - FAIR), Kjetil Bjorvatn (NHH, FAIR) and Shyamal Chowdhury (University of Sydney). \$440,000. 2020-2023

## **AWARDS AND RECOGNITIONS**

- 2022 Best Provider of Feedback to Graduate Students, Texas A&M University, Department of Economics.
- 2017 *Inaugural recipient of the Vernon L. Smith Ascending Scholar Prize.*  
The \$50,000 prize is presented by the International Foundation for Research in Experimental Economics (IFREE) to an exceptional scholar in the field of experimental economics.
- 2017 Journal of the European Economic Association *Excellence in Refereeing Award*.
- 2017 Editor's prize for best paper published in *Experimental Economics* in the year 2014 ( "Intermediaries in Corruption: An Experiment").
- 2016 Inaugural recipient of the Barbara and James Mangum Teaching Award, SMU Economics.
- 2012 *Economic Journal* Annual Referee Prize.
- 2010 2009 Edgeworth Prize for outstanding doctoral thesis – Department of Economics, University of Oxford.
- 2009 Winner of the Best Student Paper Award, 2009 European School of New Institutional Economics (ESNIE), Cargese, Corsica.
- 2004 Inaugural Winner of the Unicredit Bank Giovanna Crivelli Award for Graduate Studies Abroad.

## **INVITED KEYNOTES AND PLEANARY PANELS**

- 2023 • International Conference on Applied Development Economics at the Lahore School of Economics (*invited keynote*).

- 2022 • International Conference on the Economics of Global Interactions, organized by University of Bari and FAIR-NHH (*invited keynote*).
- Cornell's 100 Years of Economic Development Conference (*invited plenary panelist on "Behavioral Development Economics"*).
- 2021 • International Conference on Applied Development Economics at the Lahore School of Economics (*invited keynote*).
- Southern Economics Association Conference - Panel on "Experimental Development Economics: Current Scope and Future Directions (*invited panelist*)".

### **INVITED SEMINARS AND CONFERENCE PRESENTATIONS (past 6 years)**

- 2023- *Scheduled:* University of Pittsburgh; Axa Research Lab on Gender Equality at Bocconi University
- 2024 (virtual); University of Nebraska; Synapse Lab at the University of Stavanger, Norway; Advances in Field Experiments (AFE) conference; American Economic Association (ASSA) annual conference; EGAP Displacement, Migration and Integration Priority Meeting.
- 2022- University of Illinois Urbana Champaign, Gies College of Business; University of Alaska-Anchorage;
- 2023 Workshop of Experimental and Behavioral Economics of the Americas (WEBEAS) online seminar; NBER Summer Institute; Center for the Studies of African Economies (CSAE) Conference; Discrimination and Diversity Workshop, University of East Anglia (*scheduled*); American Economic Association annual conference, Southern Economic Association Annual Conference.
- 2021- University of Florida; Universidad del Rosario, Colombia; Monash University; University of East
- 2022 Anglia; Discrimination and Disparities online seminar series; Centro de Investigacion y Docencia Economicas (CIDE), Mexico; NEUDC conference; ESA North American Conference; Texas Economics of Crime Workshop; By-annual Social Dilemmas Conference.
- 2020- American University; International Food Policy Research Institute (IFPRI); King's College London;
- 2021 Tinbergen Institute Amsterdam; University of Nottingham; Middlebury College; Loyola Marymount University; University of Regensburg; Newcastle University; Indian Statistical Institute (ISI); NEUDC conference; ESA North American Conference; Advances in Field Experiments Conference; SEA annual meeting.
- 2019- University of Texas at Austin; Fair - The Choice Lab, Norwegian School of Economics; SITE -
- 2020 Stockholm School of Economics; Georgia State University; Washington State University; AEA annual meeting; Universidad de Los Andes; University of Queensland BESC seminar; Virginia Tech University; The Women in Economics initiative (WiE) workshop; Texas Tech University; AEA annual meeting; Texas Experimental Symposium; ESA world meeting; Advances in Field Experiments conference.
- 2018- UCLA, Anderson School of Management; Texas A&M, Department of Agricultural Economics;
- 2019 Methods in Experimental Economics Research (MEER) at Texas A&M; AEA annual meeting; Texas Experimental Symposium; ESA World meeting.
- 2017- University of Wisconsin-Madison, Dept. of Agricultural and Applied Economics; University of
- 2018 Pennsylvania Behavioral Ethics Lab; Nova University of Lisbon; AEA annual meeting; Texas Experimental Symposium; Social Dilemma bi-annual Conference; ESA World meeting; ESA North America meeting; SEA annual meeting.

### **DOCTORAL STUDENTS**

*\*Indicates expected graduation year.*

*At TAMU*

- 2023 Andy Cao (Chair). Placement: Research Analyst, Center for Naval Analysis (CNA).
- 2024 Nanyin Yang (Committee member).
- 2025 Daniel Gomez Vasquez (Chair).
- 2026 Miranda Lambert (Co-Chair).

At SMU

2020 Priyanka Chakraborty (Committee member). Placement: Assistant Professor, Allegheny College.

2019 Kuangli Xie (Committee member). Placement: Data scientist, Square.

## **TEACHING PORTFOLIO**

2009-2023 Experimental Economics (PhD); Development Economics (Master students, Bush School); Behavioral Development Economics (PhD); Policy Economics; Intermediate Microeconomics; Behavioral and Experimental Economics; Analysis of Economic Data; Economics of Corruption; Economics of Development.

## **SERVICE**

### **Mentoring and Diversity & Inclusion Initiatives**

- 2022
  - Co-founder and co-organizer, Adopt a Paper mentoring program;
  - Co-organizer and panelist, Texas A&M Workshop for High School Counselors;
  - Member, Department of Economics Climate and Inclusion Committee.
- 2021
  - Co-organizer, Texas A&M Pre-Doc Pipeline Conference for URM students;
  - Co-organizer, CSWEP mentorship program for female/non-binary PhD students at the SEA annual meeting;
  - Mentor, CSWEP Mentoring Breakfast for Junior Economists at the ASSA virtual conference;
  - Co-founder and co-organizer, Adopt a Paper mentoring program;
  - Panelist, CSWEP, CSMGEP and CEE joint webinar on “Helping faculty help students get into PhD students in Economics.”
- 2020
  - Co-organizer, ASHE & Texas A&M Pre-Doc Pipeline Conference for Hispanic students;
  - Co-organizer and panelist, Texas A&M Workshop for High School Counselors;
  - Co-founder and co-organizer, Adopt a Paper mentoring program;
  - Mentor, CSWEP mentorship program for female/non-binary PhD students;
  - Faculty sponsor, Women in Economics club;
  - Member, ESA Ethics Committee.

### **Other Recent Service**

- 2023-2024
  - Graduate Placement Director, Texas A&M University, Department of Economics.
- 2022-2023
  - Hiring committee member, Bush School economist search; Seminar organizer, Behavioral and Experimental group.

### **Current Editorial Roles**

- Associate Editor, *Journal of Economic Behavior and Organization*;
- Co-editor, *Economic Inquiry*.

### **Referee for:**

American Economic Review ♦ American Economic Review: Insights ♦ American Economic Journal: Applied ♦ American Economic Journal: Policy ♦ American Economic Journal: Micro ♦ American Journal of Political Science ♦ American Political Science Review ♦ Economic Development and Cultural Change ♦ Economic Inquiry ♦ Economic Journal ♦ Economics Letters ♦ European Economic Review ♦ Experimental Economics ♦ Games and Economic Behavior ♦ Journal of Development Economics ♦ Journal of Economic Education ♦ Journal of Economic Behavior and Organization ♦ Journal of Human Resources ♦ Journal of the Economic Science Association ♦ Journal of the European Economic Association ♦ Journal of Experimental Political Science ♦ Journal of Labor Economics ♦ Journal of Law, Economics and Organization ♦ Journal of Public Economics ♦ Review of Economics and Statistics ♦ Quarterly Journal of Economics ♦ Management Science ♦ Review of Economic Studies ♦ World Development.

### **Reviewer for:**

National Science Foundation ♦ European Commission ♦ Russell Sage Foundation