

CATHERINE COLEMAN ECKEL
Curriculum Vitae
Department of Economics
Texas A&M University

EMPLOYMENT:Texas A&M:

Sara & John Lindsey Professor in Liberal Arts, Department of Economics, Texas A&M University, 2012-present.

University Distinguished Professor, Texas A&M University, 2015.

Joint appointment: Department of Public Service and Administration, Bush School of Government and Public Service, Texas A&M University, 2023-2027.

Director, Economic Research Lab, Department of Economics, Texas A&M University, 2016-present

Prior Appointments:

Ashbel Smith Professor of Economics, School of Economic, Political and Policy Sciences, University of Texas at Dallas. 2005-2012.

Director, Center for Behavioral and Experimental Economic Science (CBEEES), University of Texas at Dallas, 2007-2012.

Professor - Department of Economics, Virginia Tech, 1998 to 2005. Associate Professor, 1989 to 1998. Assistant Professor - 1983 to 1989. Associate Department Head - 1987-1993.

Director, Laboratory for the Study of Human Thought and Action, Virginia Tech. 2002 – 2005.

Assistant Professor - Policy Division, Faculty of Commerce and Business Administration, University of British Columbia, Vancouver, BC. January, 1981 - July 1983.

Temporary/Visiting Positions:

Visitor, Faculty of Business and Economics, Monash University, Melbourne, Australia, July-August 2013, 2015, 2015, 2018.

Fellow, Wissenschaftskolleg zu Berlin (Institute for Advanced Study), May - July 2002.

Program Director, National Science Foundation, Economics Program, Arlington, VA 22230. 1996-1998.

Visiting Associate Research Scientist - Economic Science Laboratory, University of Arizona, Tucson, AZ 85721. September, 1994 - May 1995.

EDUCATION:

B.S., Economics, Virginia Commonwealth University, 1977.

Ph.D., Economics, University of Virginia, 1983.

HONORS AND AWARDS:

Distinguished Fellow, Southern Economic Association, 2023

2023 Allais Memorial Prize in Behavioral Sciences, Prague Conference on Behavioral Sciences, Center for Behavioral Experiments (CEBEX) (October)

2023 Fathauer Lecture in Political Economy Distinguished Speaker, University of Arizona

Distinguished Achievement Award for Research, Association of Former Students, Texas A&M University, 2018.

University Distinguished Professor, Texas A&M University, 2015.

Carolyn Shaw Bell Award, Committee on the Status of Women in the Economics Profession, American Economic Association, 2012. For advancing women in economics.
 Wilson Visiting Scholar Award, University of Arizona, 2008.
 X-Caliber Award, University award for innovation in teaching technology, Virginia Tech, 2004
 Diggs Teaching Scholar Award, for integrating teaching and research, Virginia Tech, 2004
 Principles of Economics Teacher of the Year, Department of Economics, Virginia Tech, 2004
 Teacher of the Year Award, Department of Economics, Virginia Tech, 1993-94.
 Virginia Tech Economics Club Excellence in Teaching Award, 1986
 Dupont Fellowship - University of Virginia, 1979-80
 Virginia Governor's Fellowship - University of Virginia, 1977-79.

FUNDED RESEARCH:

National Science Foundation Grants:

PI or Co-PI:

Doctoral Dissertation Research in Economics: The Doctor/Patient Relationship: Theory and Experiments. (SES-2215032). 08/01/2022 – 07/31/2024. \$24,999. With PhD candidate Nanyin Yang.

RAPID: Collaborative Research: The Impact of COVID-19 on Norms, Risk-taking, Information, and Trust (SES-2027548). 05/01/2020 – 04/30/2021. \$52,499. With: Rick Wilson, Rice University; Erin Krupka and Tanya Rosenblat, University of Michigan.

Doctoral Dissertation Research in Economics: Escaping Secular Stagnation with Unconventional Policy. (SES-1851920). 5/2019-4/2021. \$35,982. With PhD candidate Ryan Rholes.

Collaborative Research: Identity, Stereotype Threat, and Black College Student Success (SES-1530796) 09/01/2015 - 08/31/2018. \$305,127. With William Darity, Duke University, and Lawrence McNeil, Prairie View A&M. Extended to 09/20.

Collaborative Research: Measuring Preference Stability and Change: A Panel Study (SES-1534411) 08/15/2015 - 07/31/2024. \$272,073. With Rick Wilson, Rice University.

Interdisciplinary Workshop on Cooperation, Conflict and the Evolution of Sociality. PI, with Sarah Brosnan and Randolph Nesse. (SES-1331418). 09-01-2013 – 02-28-2017. \$121,546.

Workshop: Biennial Social Dilemmas Conference. PI, with John Ledyard and Elinor Ostrom. (SES-1157969). 10-01-2012 - 09-30-2013. \$40,176.

It's Not (Just) About the Money. PI, with Sheheryar Banuri. Collaborative with Angela de Oliveira. (SES-1062055) 04/2011 – 03/2013. \$216,007. (Transferred as 1344018, 09/12-03/15).

NCSS/W: Substantive Expertise, Strategic Analysis and Behavioral Foundations of Terrorism. Co-PI with Rachel Croson (PI), Daniel Arce, Chetan Dave. 9/09-8-11. \$149,885. (BCS-0905044) (Appointed PI 08/2010).

Collaborative Research: NSCC/SA: Behavioral Insights into National Security Issues. Co-PI with Rachel Croson (PI), Daniel Arce, Chetan Dave, Enrique Fatas. Collaborative with Charles Holt at University of Virginia. 09/09 – 08/11. \$440,183 (BCS-0905060)

“RAPID: The Impact of Stimulus Spending on Energy Efficiency in a Low-Income Dallas Neighborhood: Implications for Science Policy.” Co-PI, with James Murdoch and Rachel Croson. 08/09-07/10. \$198,037. (SBE-0943449).

“Doctoral Dissertation Research in Political Science: An Experimental Study of Bribery, Nepotism, and Patronage.” With Sheheryar Banuri. 06/09-07/10. \$11,981. (SES-0921884)

“RAPID: Collaborative Research: Recovery Spending and Citizen Expectations.” Collaborative with Rick Wilson, Rice University. 06/09-05/10. \$59,938. (SES-0938144).

“AOC: Publicly Driven Investment, Neighborhood Change and Household Behavior.” Co-PI with James Murdoch. 10/08 – 9/11. \$1,000,178. (SES-0827350).

“Small Grant for Exploratory Research: DGF-NSF Research Conference on Contextualizing Economic Behavior.” 7/08-12/09. \$103,216. (SES-0836134)

“Preferences and Poverty Traps: Experimental Investigations of Risk, Time and Social Preferences.” Co-PI, with Rachel Croson (PI) and Angela de Oliveira. 3/08-2/11. \$165,438. (SES-0752855).

“Collaborative Research: WITS: A Wireless Interactive Teaching System.” Collaborative with Sheryl Ball, Virginia Tech. 8/06-7/10. \$154,236. (DUE-0618646)

“SGER: The Impact of Hurricane Katrina on Charitable Giving: An Experimental Study.” Co-PI with Philip J. Grossman 11/05-10/08. \$98,776 (SES-0554893)

“Experimental Measures of Preferences to Augment Survey Research.” With David K. Levine, Duncan Thomas, V. J. Hotz, William R. Zame. 10/04 – 4/06. \$88,000. (SES-0443708)

“Collaborative Research on Trust, Race, Framing and Institutions .” Collaborative with Rick Wilson, Rice University. 8/03 – 11/09. \$169,722. (SES-0318180 and SES-0618226)

“Doctoral Dissertation Research: The "Give" and "Take" on Restaurant Tipping.” With M. Parrett. 3/03-9/04. \$11,860. (SES-0241935)

“Classroom Experiments for Large Lecture Classes: A Wireless Solution.” With S. Ball and Kevin Oliver. \$74,632 + \$19,375 supplement. 3/02 – 2/04. (DUE-0127839 and 0127449)

“Charitable Giving: A Field Test of Rebates v. Matching Subsidies.” Co-PI, with Philip Grossman. \$320,500. 3/02 – 2/07. (SES-0136684)

“Game Theory and Social Interactions: A Virtual Collaboratory for Teaching and Research.” \$221,000. 2001-2006. Subaward under an Infrastructure grant to Charles Holt (PI), U. of Va. (SES-0094800)

“Collaborative Research: Social Signaling and Reputation in Games with Facial Schematics.” 1999-2003 With Rick Wilson, Department of Political Science, Rice University. (SBE-9819671) \$136,000.

"Status in Economic Decision Making," with Sheryl Ball and Philip Grossman. 1995-1997. \$50,000.

Other NSF Support:

“Field Experiments on Charitable Giving at a Public University.” Faculty Associate. Jonathan Meer (PI). (SBE-1338680). 2013-2014, \$199,000.

“RAPID: Preferences and Decisions to Evacuate in the Face of Hurricane Harvey.” Consultant. Rick K. Wilson (PI). SBE-1759178. 2017-2018, \$40,358.

Additional External Grants and Contracts:

A Graduate Workshop in Experimental Economics On Robust and Reliable Science. *International Foundation for Research in Experimental Economics* (IFREE). \$36,000. 2017-2018. Workshop conducted post-COVID in February 2023.

- The Impact of Pick-Click-Give On Charitable Giving In Alaska. Alaska Community Foundation. \$24,998. 2020-2023.
- Leadership in Fundraising, *Science of Philanthropy Initiative*. \$9,948. With Wei Zhan (dissertation support). 2013-2014.
- Social Organization of Care Provision, *Russell Sage Foundation*, (UTD award - \$28,784 in 2009; \$18,000 in 2010.) With Paula England and Nancy Folbre. 2009-2010.
- Revealed Preference: Disaster Response and Social Resilience, Center for Natural Disasters, Coastal Infrastructure, and Emergency Management, *Department of Homeland Security*. Participant with partner LSU, overall lead institution UNC, overall PI for COE, Gavin Smith. Award number: 2008-ST-061-ND 0001. (Eckel-UTD subaward from LSU, \$165,600). 7/08 – 6/11
- Preferences and Economic Decision Making. *National Institutes of Health – NICHD (R01)*. Co-PI, with Duncan Thomas (UCLA), PI. 6/05-5/10
- Measuring Preferences in Social Surveys. *National Institutes of Health – NICHD (R21)*. Co-PI, with Duncan Thomas (UCLA), PI. 4/05 – 3/07
- Incorporating Experimental Measures of Preferences into Survey Research. With V. Joseph Hotz, Cathleen Johnson, David Levine, Cesar Martinelli, Susan Parker, Luis Rubalcava, Seth Sanders, Graciela Teruel, Duncan Thomas, William Zame. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*., \$113,000. January 2005 – July 2005. Ext. to 12/07.
- Using Simple Games to Measure Trust, Risky Behavior, Cooperativeness, and Patience in High School Students. With Phil Grossman and Kate Johnson. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. Phase I: \$31,395, April 15, 2001 – April 14, 2002. Phase II: Houston Schools: \$145,000. December 2003 – July 2007. Extended to 12/07
- Fostering Adult Education: A Laboratory Experiment on the Efficient Use of Loans, Grants, and Savings Incentives. (Co-PI with Kate Johnson and Claude Montmarquette), *Human Resources Development Canada* (\$750,000 CAD), June 2002– May 2003
- Rebate Versus Matching: A Field Test of the Effects of Different Subsidy Types on Charitable Contributions. *The Aspen Foundation*. \$46,000. 2001-2004.
- Evaluating the Implementation of Participatory Exercises in Large Economics Lecture Classes via Student Interaction with Market Simulations Enabled by Wireless Technology. With S. Ball, K. Oliver, S. Midkiff. *Andrew Mellon Foundation*. \$50,000. 2001.
- Rebates v. Matching: An Experimental Test of the Effects of Different Subsidy Types on Charitable Contributions. \$30,000. With Phil Grossman. Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. April 15, 2001 – December 31, 2004.
- Automobile Extended Warranties: An Empirical Proposal. \$20,566. With Nancy Lutz and Evan Moore. Funded by the *John D. and Catherine T. MacArthur Foundation*, Network on the Nature and Origin of Preferences. 2000-2002.
- Playing it Safe: Gender Differences in Risk Aversion. With Philip Grossman and Nancy Lutz. Funded by the Network on Preferences and Norms, *John D. and Catherine T. MacArthur Foundation*. 1997-2001. \$25,000.
- Sources of Diversity in Risk Acceptance. With Martin Daly and Margo Wilson, Department of Psychology, McMaster University. This is a grant to support two interdisciplinary workshops and to sponsor research, with the purpose of producing an edited volume on the topic. Preferences Network, *John D. and Catherine T. MacArthur Foundation*, 1997-2001. \$70,000.

Nonprofit/For-Profit Competition: Do Differential Subsidies Help or Hurt Society. With Rich Steinberg. *Initiative on Nonprofit Entrepreneurship of the Center for Entrepreneurial Studies, NYU*, \$9800. July 1992-May 1993.

Assessing the Need for Economics and Business Education and Research in Central and Eastern Europe. *South-East Consortium for International Development, International Development Summer Scholar Award*, 1991. \$25,821. With Bernard LaBerge and James Littlefield.

The Distributional Consequences of Mixed Enterprises.” With A. Boardman and A. Vining. Supported by the *Max Bell Foundation*. \$20,000. 1982.

RESEARCH AFFILIATIONS AND NETWORKS:

Associate Principal Investigator, Time-Sharing Experiments for the Social Sciences (TESS) (Since 2013). NSF-supported, PI – Dr. Jamie Druckman, Northwestern University.

Evidence in Governance and Politics Research Network: Member, 2009-present

Fellow, Institute for Science, Technology and Public Policy, Bush School of Government and Public Service, Texas A&M University. 2013-2015.

Steering Committee and Member, Research Coordination Network: Social Observatories Coordinating Network (SOCN). NSF SES-1237498, PI, Sandra Hofferth, U. of Md. 2012-16

Network on Social Organization of Care Provision. Russell Sage Foundation. 2008-2013.

Associate Fellow, CIRANO (Centre interuniversitaire de recherche en analyse des organisations), Montreal, 2004-present.

Network on Preferences and Norms, an interdisciplinary group sponsored by the John D. and Catherine T. MacArthur Foundation; Core Member: 1996-2006.

Co-director, Subnetwork on Individual Differences in Risk Attitudes.

PUBLICATIONS:

Refereed Journals:

1. Wilson, Rick, and Catherine C. Eckel. “Attributions of Trust and Trustworthiness.” Forthcoming 2024, *Political Behavior*. (published online 01/2023) <https://doi.org/10.1007/s11109-022-09855-6>.
2. Füllbrunn, Sascha, Christoph Huber, Catherine C. Eckel, and Utz Weitzel. "Heterogeneity of Beliefs and Trading Behavior—A Reexamination." Forthcoming, *Journal of Financial and Quantitative Analysis*. (published online 02/2023) <https://doi.org/10.1017/S002210902300011X>
3. Catherine C. Eckel, Hanna G. Hoover, Erin L. Krupka, Nishita Sinha, Rick K. Wilson. “Using Social Norms to Explain Giving Behavior.” *Experimental Economics* 26:1115–1141, November 2023.
4. Eckel, Catherine, Hanna Hoover, Erin Krupka, Oluwagbemiga Ojumu, Tanya Rosenblat, Rick K. Wilson. When identity clouds norm perception: Responses to COVID-19 among university aged Republicans and Democrats. *Frontiers in Behavioral Economics* 2, 2023. <https://www.frontiersin.org/articles/10.3389/frbhe.2023.1205873/full>
5. Eckel, Catherine, Nishita Sinha and Rick Wilson. The evolution of preferences and charitable giving: A panel study of the university years. *Oxford Economic Papers* 75(4): 1073–1092, October 2023. <https://doi.org/10.1093/oep/gpad030>
6. Candelo, Natalia, Angela de Oliveira, Catherine Eckel. "Trust Among the Poor: African Americans Trust Neighbors But Are Less Trusting of Public Officials." *Public Choice*. 196: 427–452, 2023.

7. Eckel, Catherine C., Rick K. Wilson, Sora Youn. "In-group Favoritism in Natural and Minimal Groups." *Economics Letters* 219, October 2022.
8. Banuri, Sheheryar, Catherine Eckel and Rick Wilson. "Does Cronyism Pay?: Costly Ingroup Favoritism in the Lab." *Economic Inquiry* 60(3): 1092-1110. July 2022.
9. Eckel, Catherine, Enrique Fatas and Malcolm Kass. "Sacrifice: An experiment on the political economy of extreme intergroup punishment." *Journal of Economic Psychology* 90: 102486. June 2022.
10. Diederich, Johannes, Catherine C. Eckel, Raphael Epperson, Timo Goeschl, Philip J. Grossman, "Subsidizing Quantity Donations: Matches, Rebates, and Discounts Compared." *Experimental Economics* 25(2): 734-758. April 2022.
11. Alston, Mackenzie, William Darity Jr., Catherine Eckel, Lawrence McNeil, and Rhonda Sharpe, "The Effect of Stereotypes on Black College Test Scores at a Historically Black University." *Journal of Economic Behavior and Organization* 104: 408-424, February 2022.
12. Alston, Mackenzie, Catherine Eckel, Jonathan Meer and Wei Zhan. "High-Capacity Donors' Preferences for Charitable Giving." *Nonprofit and Voluntary Sector Quarterly* 50(6): 1262-1273. December 2021.
13. Eckel, Catherine, Begum Guney and Neslihan Uler. "Collaborative versus Independent Fundraising." *European Economic Review* 127:103476. August 2020.
14. Haruvy, Ernan, Peter Popkowski Leszczyc, Greg Allenby, Russell Belk, Catherine Eckel, Robert Fisher, Sherry Xin Li, John A. List, Yu Ma, and Yu Wang. "Fundraising design: key issues, unifying framework, and open puzzles." *Marketing Letters*: 1-10. <https://doi.org/10.1007/s11002-020-09534-8>. June 2020.
15. Grossman, Philip J., Catherine Eckel, Mana Komai, and Wei Zhan. "It Pays to Be a Man: Rewards for Leaders in a Coordination Game." *Journal of Economic Behavior and Organization* 161: 197-215. May 2019.
16. Candelo, Natalia, Catherine Eckel and Cathleen Johnson, "The Proposer's Behavior in the Ultimatum Game in 11 Mexican Villages." *Economics Letters* 177: 5-8. April 2019.
17. Candelo, Natalia, Angela C. M. de Oliveira, and Catherine Eckel, "Worthiness versus Self-Interest in Charitable Giving: Evidence from a Low-Income, Minority Neighborhood." *Southern Economic Journal* 85(4): 1196-1216. March 2019.
18. Sheheryar Banuri, Angela de Oliveira and Catherine Eckel. "Care Provision: An Experimental Investigation." *Journal of Economic Behavior and Organization* 157: 615-630. January 2019.
19. Eckel, Catherine, Benjamin A. Priday and Rick K. Wilson. "Charity Begins at Home: A Lab-in-the-Field Experiment on Charitable Giving." *Games* 9(4), 95, December 2018. <https://doi.org/10.3390/g9040095>
20. Aksoy, Billur, Catherine Eckel and Rick Wilson, "Can I Rely on You." *Games* 9(4), 81, December 2018. <https://doi.org/10.3390/g9040081>
21. Candelo, Natalia, Catherine Eckel and Cathleen Johnson, "Social Distance Matters in Dictator Games: Evidence from 11 Mexican Villages." *Games* 9(4), 77, December 2018. <https://doi.org/10.3390/g9040077>
22. Candelo, Natalia, Rachel T. A. Croson and Catherine Eckel, "Transmission of Information within Transnational Social Networks: A Field Experiment." *Experimental Economics*. December 2018, Volume 21(4): 905–923. December 2018.
23. Candelo, Natalia, and Catherine Eckel, "The 2D:4D Ratio Does Not Always Correlate with Economic Behavior: A Field Experiment with African-Americans." *Economics and Human Biology* 30: 172-181. September 2018.

24. Aksoy, Billur, Haley Harwell, Ada Kovaliukaite, and Catherine Eckel. "Measuring Trust: A Reinvestigation." *Southern Economic Journal* 84(4): 992–1000. April 2018.
25. Charness, Gary, Catherine Eckel, Uri Gneezy, and Agne Kajackaite. "Complexity in Risk Elicitation May Affect Conclusions: A Demonstration Using Gender Differences." *Journal of Risk and Uncertainty* 56(1): 1–17. February 2018.
26. Li, Sherry Xin, Angela de Oliveira and Catherine Eckel. "Common Identity and the Voluntary Provision of Public Goods: An Experimental Investigation." *Journal of Economic Behavior and Organization* 142: 32-46. October 2017.
27. Eckel, Catherine C. and Sascha C. Füllbrunn, "Hidden vs. Known Gender Effects in Experimental Asset Markets." *Economics Letters* 15: 7-9. July 2017.
28. Eckel, Catherine C., David Herberich, and Jonathan Meer. A field experiment on directed giving at a public university. *Journal of Behavioral and Experimental Economics* 66: 66-71. February 2017.
29. Eckel, Catherine C., and Philip Grossman, "Comparing Rebate and Matching Subsidies Controlling for Donors' Awareness: Evidence from the Field." *Journal of Behavioral and Experimental Economics* 66: 88-95. February 2017.
30. de Oliveira, Angela, Tammy Leonard, Kerem Shuval, Celette Sugg Skinner, Catherine Eckel, James C Murdoch. "Economic Preferences and Obesity in a Low-Income African American Community." *Journal of Economic Behavior and Organization* 131: 196-208. 2016.
31. Eckel, Catherine C., Enrique Fatas, Sara Godoy, and Rick K. Wilson. "Group-Level Selection Increases Cooperation in the Public Goods Game." *PLoS ONE* 11, no. 8 (2016): e0157840.
32. Grossman, Philip and Catherine Eckel. "Loving the Long Shot: Risk Taking with Skewed Lotteries." *Journal of Risk and Uncertainty* 51(3): 195-217 (lead article). December 2015.
33. Eckel, Catherine C., Haley Harwell and Jose Gabriel Castillo. "Four Classic Public Goods Experiments: A Replication Study." *Research in Experimental Economics* 18:13-40. 2015.
34. Banuri, Sheheryar, and Catherine Eckel. "Cracking Down on Bribery." *Social Choice and Welfare* 45(3): 579-600. October 2015.
35. Kass, Malcolm, Daniel Arce, Catherine Eckel, and Enrique Fatas. "The UN in the Lab." *Social Choice and Welfare* 45(3): 625-651. October 2015.
36. Sahin, Selhan, Catherine Eckel and Mana Komai. "An Experimental Study of Leadership Institutions in Collective Action Games." *Journal of the Economic Science Association* 1(1): 100-113. July 2015.
37. Li, Sherry (Xin), Catherine Eckel, Philip Grossman and Tara Brown. "Directed Giving Enhances Voluntary Giving to Government: Implications for Tax Policy." *Economics Letters* 133: 51-54. June 2015.
38. Grossman, Phillip, and Catherine C. Eckel. "Giving versus Taking for a Cause." *Economics Letters* 132: 28-30. May 2015.
39. de Oliveira, Angela, Rachel Croson and Catherine Eckel. "One Bad Apple? Heterogeneity and Information in Public Good Provision." *Experimental Economics*. 18 (1): 116-135. March 2015.
40. Eckel, Catherine C., and Sascha Füllbrunn. "Thar 'She' Blows? Gender, Competition and Bubbles in Experimental Asset Markets." *American Economic Review* 105(2): 906-20. February 2015.

41. Eckel, Catherine C. and William T. Smith. "The Discriminating Beta: Price and Capacity with Correlated Demands." *Southern Economic Journal* 81(1): 56-67. July 2014.
42. Donahue, Amy, Catherine Eckel and Rick Wilson. "Ready or Not: How citizens and public officials perceive risk and preparedness." *American Review of Public Administration* 44(4): 89S-111S. July 2014.
43. de Oliveira, Angela, Catherine Eckel and Rachel Croson. "Solidarity Among the Poor." *Economics Letters* 123 (2): 144-148. May 2014.
44. Arya, Shweta, Catherine Eckel and Colin Wichman. "Anatomy of the Credit Score: The Impact of Impulsivity, Risk, Time Preference and Trustworthiness." *Journal of Economic Behavior and Organization* 95: 175-185. November 2013.
45. Eckel, Catherine C., Cathleen Johnson and Claude Montmarquette. "Human Capital Investment by the Poor: Calibrating Policy with Laboratory Experiments." *Journal of Economic Behavior and Organization* 95: 224-239. November 2013.
46. Leonard, Tammy, Kerem Shuval, Angela de Oliveira, Celette Sugg Skinner, Catherine Eckel, James C. Murdoch. "Health Behavior and Behavioral Economics: Economic Preferences and Physical Activity Stages of Change in a Low-Income African American Community." *American Journal of Health Promotion*. 27(4): 211-21. March 2013.
47. Eckel, Catherine C., Philip J. Grossman, Cathleen A. Johnson, Angela C. M. de Oliveira, Christian Rojas, and Rick Wilson. "School Environment and Risk Preferences: Experimental Evidence." *Journal of Risk and Uncertainty*, 45 (3): 265-292. December 2012.
48. de Oliveira, Angela, Rachel T. A. Croson and Catherine Eckel. "The Stability of Preferences in a Low-Income Neighborhood." *Southern Economic Journal*. 79(1): 15-45. July 2012.
49. Banuri, Sheheryar and Catherine C. Eckel. "Experiments in Culture and Corruption: A Review." In D. Serra and L. Wantchekon (eds.) *New Advances in Experimental Research on Corruption. Research in Experimental Economics* 15:51-76, 2012.
50. Arce, Daniel, Sneha Bakshi, Rachel T. A. Croson, Catherine Eckel, Enrique Fatas, Malcolm Kass. "Counterterrorism Strategies in the Lab." *Public Choice* 149(3-4):465-478. December 2011.
51. Eckel, Catherine, Philip J. Grossman, Cathleen A. Johnson, Angela C.M. de Oliveira, Christian Rojas, Rick Wilson. "Social norms of sharing in high school: Teen giving in the dictator game." *Journal of Economic Behavior and Organization* 80(3): 603-612. December 2011.
52. Li, Sherry (Xin), Catherine Eckel, Philip Grossman and Tara Larson Brown. "Giving to Government: Voluntary Taxation in the Lab." *Journal of Public Economics* 95(9-10): 1190-1201. October 2011.
53. Eckel, Catherine C. and Ragan Petrie. "Face Value." *American Economic Review* 101(4): 1497-1513. June 2011.
54. de Oliveira, Angela, Rachel Croson and Catherine Eckel. "The Giving Type: Identifying Donors." *Journal of Public Economics* 95(5-6): 428-435. June 2011.
55. Arce, Daniel, Rachel Croson and Catherine Eckel. "Terrorism Experiments." *Journal of Peace Research* 48: 373-382. May 2011.
56. Ball, Sheryl B., Catherine C. Eckel, Maria Heracleous. "Risk Preferences and Physical Prowess: Is the Weaker Sex More Risk Averse, or Do We Just Think So?" *Journal of Risk and Uncertainty* 41(3): 167-193. December 2010.

57. Dave, Chetan, Catherine Eckel, Cathleen Johnson and Christian Rojas, "Eliciting Risk Preferences: When is Simple Better?" *Journal of Risk and Uncertainty* 41(3): 219-243. December 2010.
58. Eckel, Catherine C., Enrique Fatas and Rick K. Wilson. "Cooperation and Status in Organizations." *Journal of Public Economic Theory* 12(4): 737-762. August 2010.
59. Ashley, Richard, Sheryl B. Ball, and Catherine C. Eckel, "Motives for Giving: A Reanalysis of Two Classic Public Goods Experiments." *Southern Economic Journal* 77(1): 15-26. July 2010.
60. Eckel, Catherine C. and Herb Gintis, "Blaming the Messenger: Notes on the Current State of Experimental Economics." *Journal of Economic Behavior and Organization*. 73 (1): 109-119, January 2010
61. Eckel, Catherine C., Mahmoud El-Gamal and Rick K. Wilson, "Risk Loving after The Storm: A Bayesian-Network Study of Hurricane-Katrina Evacuees." *Journal of Economic Behavior and Organization* 69(2): 110-124. February 2009.
62. Eckel, Catherine C., Angela C. M. de Oliveira and Philip J. Grossman. "Gender and Negotiation in the Small: Are Women (Perceived To Be) More Cooperative than Men?" *Negotiation Journal* 24(4): 429-445. October 2008.
63. Eckel, Catherine C., and Philip J. Grossman, "Forecasting Risk Attitudes: An Experimental Study Using Actual and Forecast Gamble Choices." *Journal of Economic Behavior and Organization*, 68 (1): 1-17, October 2008.
64. Eckel, Catherine C., and Phillip J. Grossman, "Subsidizing Charitable Contributions: A Natural Field Experiment Comparing Matching and Rebate Subsidies." *Experimental Economics* 11(3): 234-252. September 2008.
65. Eckel, Catherine C., Philip J. Grossman and Angela Milano, "Is More Information Always Better? An Experimental Study of Charitable Giving and Hurricane Katrina." *Southern Economic Journal* 74(2):388-411. October 2007.
66. Eckel, Catherine C., and Rick K. Wilson. "Social Learning in Coordination Games: Does Status Matter?" *Experimental Economics*, 10(3): 317-330. September 2007.
67. Eckel, Catherine C., "People Playing Games: The Human Face of Game Theory." (Presidential Address). *Southern Economic Journal* 73(4): 841-857. April 2007.
68. Eckel, Catherine C., C. Johnson, C. Montmarquette, and C. Rojas. "Debt Aversion and the Demand for Loans for Post-Secondary Education." *Public Finance Review* 35(2): 233-262. March 2007
69. Eckel, Catherine C., and Philip J. Grossman, "Do Donors Care About Subsidy Type: An Experimental Study." In R. Mark Isaac and Douglas D. Davis, eds., *Experiments Investigating Fundraising and Charitable Contributors. Research in Experimental Economics*, Volume 11, pp. 157-176. Elsevier 2006
70. Wilson, Rick K., and Catherine C. Eckel, "Judging a Book by its Cover: Beauty and Expectations in a Trust Game." *Political Research Quarterly*, Vol. 59, No. 2 (June 2006): pp. 189-202
71. Ball, Sheryl B., Catherine C. Eckel and Christian Rojas. "Technology Improves Learning in Large Principles of Economics Classes: Using Our WITS." *American Economic Review* 96(2): 442-446. Papers and Proceedings, May 2006.
72. Eckel, Catherine C., and Philip J. Grossman, "Subsidizing Charitable Giving with Rebates or Matching: Further Laboratory Evidence." *Southern Economic Journal* 72(4): 794-807, April 2006
73. Eckel, Catherine C., and Rick K. Wilson, "Internet Cautions." *Experimental Economics* 9(1): 53-66, April 2006
74. Eckel, Catherine C., and Philip J. Grossman, "Managing Diversity by Creating Team Identity." *Journal of Economic Behavior and Organization* 58 (3): 371-392, November 2005.

75. Eckel, Catherine C., Philip J. Grossman, and M. Johnston. "An Experimental Test of the Crowding Out Hypothesis." *Journal of Public Economics* 89(8): 1543-1560. August 2005.
76. Eckel, Catherine C., M. McInnes, S. Solnick, et al. "Bobbing for Widgets: Compensating Wage Differentials." *Journal of Economic Education*. 36(2):129-138. Spring 2005.
77. Eckel, Catherine C., Cathleen A. Johnson and Claude Montmarquette. "Saving decisions of the working poor: short- and long-term horizons." *Field Experiments in Economics: Research in Experimental Economics*, Volume 10, edited by Jeff Carpenter, Glenn W. Harrison, and John A. List, (Greenwich, CT: JAI Press) 2005, pp. 219-260.
78. Eckel, Catherine C., and Rick K. Wilson, "Is Trust a Risky Decision?" *Journal of Economic Behavior and Organization* 55(4): 447-465, December 2004.
79. Ball, Sheryl B., and Catherine C. Eckel, "Using Technology to Facilitate Active Learning in Economics Through Experiments." *Social Science Computer Review* 22(4): 469-478. Winter 2004.
80. Eckel, Catherine C., and Philip Grossman, "Giving to Secular Causes by the Religious and Nonreligious: An Experimental Test of the Responsiveness of Giving to Subsidies." *Nonprofit and Voluntary Sector Quarterly* 33(2):271-289. June 2004.
81. Eckel, Catherine C., and Philip Grossman, "Rebates Versus Matching: Does How We Subsidize Charitable Contributions Matter?" *Journal of Public Economics*, 87(3-4): 681-701. 2003.
82. Eckel, Catherine C., Martin Johnson and Rick K. Wilson, "Fairness and Rejections in the Ultimatum Bargaining Game." *Political Analysis* 10(4): 376-393. 2002.
83. Eckel, Catherine C., and Philip Grossman, "Sex Differences and Statistical Stereotyping in Attitudes Toward Financial Risk." *Evolution and Human Behavior* 23(4): 281-295. 2002
84. Eckel, Catherine C., and Philip Grossman, "Chivalry and Solidarity in Ultimatum Games." *Economic Inquiry* 39(2): 171-188, April 2001
85. Ball, Sheryl, Catherine C. Eckel, Philip J. Grossman and W. Zame. "Status in Markets." *Quarterly Journal of Economics* 116(1): pp. 161-181. February 2001.
86. Scharleman, Jorn, Catherine C. Eckel, Alex Kacelnik and Rick Wilson. "The Value of a Smile: Game Theory with a Human Face." *Journal of Economic Psychology* 22: 617-640. 2001. Reprinted in *Trust*, edited by E.L. Khalil. A volume in the series *Critical Studies in Economic Institutions*." series editor: Geoffrey M. Hodgson. Cheltenham, UK: Edward Elgar 2003.
87. Eckel, Catherine C., and Philip J. Grossman, "Volunteers and Pseudo-Volunteers: The Effect of Recruitment Method on Subjects' Behavior in Experiments." *Experimental Economics* 3(2): 107-120. December 2000.
88. Eckel, Catherine C., "Commentary on 'The Effects of Financial Incentives in Experiments: A Review and Capital-Labor Production Framework.'" *Journal of Risk and Uncertainty*, 19(1-3): 47-48. December 1999.
89. Eckel, Catherine C., and Philip J. Grossman, "Are Women Less Selfish Than Men?: Evidence from Dictator Games." *The Economic Journal* 108(448): 726-735. May, 1998.
90. Ball, Sheryl B., and Catherine C. Eckel, "The Economic Value of Status." *Journal of Socio-Economics*, 27(4): 495-514, 1998.
91. Eckel, Catherine C., Douglas W. Eckel and Vijay Singal, "Privatization and Efficiency: Industry Effects of the Sale of British Airways." *Journal of Financial Economics*, 43(2): 275-98, 1997.

92. Eckel, Catherine C., and Philip Grossman, "Altruism in Anonymous Dictator Games." *Games and Economic Behavior* 16:181-191, 1996.
93. Eckel, Catherine C., and Philip Grossman, "The Relative Price of Fairness: Gender Differences in a Punishment Game," *Journal of Economic Behavior and Organization* 30(2):143-158. 1996.
94. Sheryl Ball and Catherine C. Eckel, "Buying Status: Experimental Evidence on Status in Negotiation." *Psychology and Marketing*, 13(4):381-405. 1996.
95. Eckel, Catherine C., and William T. Smith II, "Price Discrimination with Correlated Demands." *Southern Economic Journal* 59(1):58-65, July, 1992.
96. Eckel, Catherine C., and Charles A. Holt, "Strategic Voting in Agenda-Controlled Committee Experiments." *American Economic Review* 79(4):763-773, September 1989.
97. Eckel, Catherine C., "Customer Class Price Discrimination by Electric Utilities." *Journal of Economics and Business*, 39:19-33, February, 1987.
98. Boardman, Anthony, Ruth Freedman, and Catherine C. Eckel, "The Price of Government Ownership: A Study of the Domtar Takeover." *Journal of Public Economics*, 31(3):269-286, December 1986. Reprinted in *Privatisation and Corporate Performance*, edited by David Parker, in the series, *The International Library of Critical Writings in Economics*, series editor, Mark Blaug. Cheltenham, UK: Edward Elgar Publishing, Ltd.
99. Eckel, Catherine C., and Theo Vermaelen, "Internal Regulation: The Effects of Government Ownership on the Value of the Firm." *Journal of Law and Economics* 29(2): 381-404, October 1986.
100. Eckel, Catherine C., "A General Model of Customer Class Pricing." *Economics Letters* 17 (1985):285-289.
101. Eckel, Catherine C., and A. Vining, "Elements of a Theory of Mixed Enterprise." *Scottish Journal of Political Economy* 32(1):82-94, 1985.
102. Eckel, Catherine C., and M. Goldberg, "Regulation and Deregulation of the Brewing Industry: The British Columbia Example." *Canadian Public Policy* 10(3):316-327, 1984.
103. Boardman, Anthony, Catherine C. Eckel, Marianne Linde, and Aidan Vining, "An Overview of Mixed Enterprises in Canada." *Business Quarterly* 48(2):101-106. Summer 1983. Reprinted in *Government and Enterprise in Canada*, edited by K. J. Rea and Nelson Wiseman, Methuen, 1985.

Refereed book chapters:

1. Eckel, Catherine C. "Review of Giving according to GARP: An Experimental Test of the Consistency of Preferences for Altruism." In Gary Charness and Mark Pingle (Eds.) *State of the Art of Experimental Economics: 20 Top Papers Reviewed*. Milton Park, England: Routledge. 2021.
2. Eckel, Catherine, Lata Gangadharan, Philip J. Grossman and Nina Xue. "The Gender Leadership Gap: Insights from Experiments." Chapter 5 in Chaudhuri, Ananish (Ed.), *Research Agenda in Experimental Economics*, Elgar Research Agenda Series, Cheltenham, UK: Edward Elgar. 2021.
3. Eckel, Catherine C., and Natalia Candelo, "How to Tame Lab-in-the-Field Experiments." *Advances in Experimental Political Science*, edited by James N. Druckman and Donald P. Green. Cambridge University Press. 2021.
4. Eckel, Catherine C., David H. Herberich, and Jonathan Meer. "It's Not the Thought that Counts: A Field Experiment on Gift Exchange and Giving at a Public University." *The Economics of Philanthropy: Donations and*

Fundraising, edited by Kimberley Scharf and Mirco Tonin, MIT Press, 2018. (Available as Working Paper No. w22867 National Bureau of Economic Research).

5. Shurchkov, Olga and Catherine Eckel. "Gender Differences in Behavioral Traits and Labor Market Outcomes." Chapter 20 in *Oxford Handbook on Women and the Economy*, edited by Susan L. Averett, Laura M. Argys and Saul D. Hoffman. Oxford University Press. 2018. Pp. 481-512.
6. Wilson, Rick and Catherine Eckel. "Political Trust in Experimental Designs." Chapter 8 in *Handbook on Political Trust*, edited by S. Zmerli and T. van de Meer, pp. 125-139. Cheltenham, UK: Edward Elgar Publishing. 2017.
7. de Oliveira, Angela C. M., and Catherine Eckel. "Heterogeneity in Ultimatum Bargaining: The role of information, individual characteristics, and emotions." In *The Oxford Handbook of Economic Conflict Resolution*, edited by Gary E. Bolton and Rachel T. A. Croson, Oxford: Oxford University Press. 2013.
8. Wilson, Rick, and Catherine C. Eckel. "Trust and Social Exchange." In *The Handbook of Experimental Political Science*, edited by James N. Druckman, Donald P. Green, James H. Kuklinski and Arthur Lupia. Boston: Cambridge University Press, 2011, pp. 243-257.
9. Eckel, Catherine C., and Philip J. Grossman, "Men, Women and Risk Aversion: Experimental Evidence." *Handbook of Experimental Economics Results. Volume 1*, edited by C. Plott and V. Smith. Chapter 113, 1061-1073. New York, Elsevier. 2008
10. Eckel, Catherine C., and Philip J. Grossman, "Differences in the Economic Decisions of Men and Women: Experimental Evidence." *Handbook of Experimental Economics Results, Volume 1*, edited by C. Plott and V. Smith, Chapter 57, pp. 509-519. New York, Elsevier. 2008
11. Eckel, Catherine C., "The Gender Gap: Using the Lab as a Window on the Market." In *Frontiers in the Economics of Gender*, edited by Francesca Bettio and Alina Verashchagina. Routledge Siena Studies in Political Economy, 2008, pp. 223-242.
12. Eckel, Catherine C., "Economic Games for Social Scientists." In *Laboratory Experiments in the Social Sciences*, edited by Murray Webster and Jane Sell, pp. 497-515. Oxford, UK: Elsevier, 2007. Revised and expanded for second edition, pp. 335-356, 2014.
13. Eckel, Catherine C., and Rick K. Wilson, "The Human Face of Game Theory: Trust and Reciprocity in Sequential Games." Chapter 9 in *Trust and Reciprocity: Interdisciplinary Lessons from Experimental Research*, edited by Elinor Ostrom and Jimmy Walker, pp. 245-274. New York: Russell Sage Foundation. 2003.
14. Eckel, Catherine C., and Philip Grossman, "Equity and Fairness in Economic Decisions: Evidence From Bargaining Experiments." *Advances in Economic Psychology*, edited by Gerrit Antonides, W. Fred van Raaij, and Schlomo Maital. Chichester: John Wiley & Sons, Ltd., 1996.
15. Eckel, Catherine C., and Richard Steinberg, "Competition, Performance and Public Policy Toward Nonprofits." *Nonprofit Organizations in a Market Economy*, edited by David Hammack and Dennis Young. San Francisco: Jossey-Bass, 1993, pp. 57-81.
16. Eckel, Catherine C., and T. Vermaelen, "The Financial Fallout from Chernobyl: Risk Perceptions and Regulatory Response." *Deregulation and Diversification of Utilities*. Edited by Michael Crew. Norwell, MA: Kluwer, 1988, pp. 183-201.
17. Eckel, Catherine C., "The Causes and Consequences of Mixed Enterprise." In *Research in Corporate Social Performance and Policy, Vol. 10: International, Comparative and Multinational Studies*. Edited by Lee Preston. New York: JAI Press, 1988, pp. 139-156.

18. Boardman, Anthony, Catherine C. Eckel, and Aidan Vining, "The Advantages and Disadvantages of Mixed Enterprise." In *State-Owned Multinationals in International Business, Research in International Business and International Relations*, Vol. 1., pp. 221-244. Edited by A. Negandhi and H. Thomas. New York: JAI Press, 1986. Reprinted in *Portfolio 14(4): Management and Privatization of State-Owned Enterprises*. Edited by R. Ramamurti, 1989.
19. Eckel, Catherine C., and Aidan Vining, "Toward a Positive Theory of Joint Enterprise." In W. T. Stanbury and F. Thompson, eds., *Managing Public Enterprises*. New York: Praeger, 1982.

Other publications (book reviews, comments, dictionary entries, un-refereed articles and book chapters):

1. Chen, Yan and Catherine Eckel. "Introduction to the Symposium in Memory of John Van Huyck." *Experimental Economics* 21(3): 481-486. April, 2018.
2. Eckel, Catherine C. "Measuring Individual Risk Preferences." IZA World of Labor, 2018.
3. Hofferth, Sandra L., Emilio F. Moran, Barbara Entwisle, J. Lawrence Aber, Henry E. Brady, Dalton Conley, Susan L. Cutter, Catherine C. Eckel, Darrick Hamilton, and Klaus Hubacek. "Introduction: History and Motivation." *The Annals of the American Academy of Political and Social Science* 669 (1): 6-17 (Introduction to a special issue on The New Big Science: Linking Data to Understand People in Context.). 2017.
4. Eckel, Catherine C., Daniel Houser, and Peter J. Boettke. "A Celebration of Vernon Smith's 90th Birthday and Lifetime Contributions to Economics, Southern Economic Association, 2016." *Southern Economic Journal* 83(3): 639-643. 2017.
5. Eckel, Catherine C. "Risky Curves: On the empirical failure of expected utility theory, Daniel Friedman, R. Mark Isaac, Duncan James and Shyam Sunder. Routledge, 2014, xiii+ 137 pages." *Economics and Philosophy* 32(3): 540-548. 2016.
6. Eckel, Catherine and Jane Sell. "Searching for Homo Socialis: A Comment on Gintis and Helbing." *Review of Behavioral Economics* 2(1-2):61-66. July 2015.
7. Moran, Emilio F., Sandra L. Hofferth, Catherine C. Eckel, Darrick Hamilton, Barbara Entwisle, J. Lawrence Aber, Henry E. Brady et al. "Opinion: Building a 21st-century infrastructure for the social sciences." *Proceedings of the National Academy of Sciences* 111, no. 45 (2014): 15855-15856.
8. Holt, Charles and Catherine C. Eckel. Introduction to SEA Symposium in Honor of Roger Sherman. *Southern Economic Journal* 81(1): 1-6. July 2014.
9. Eckel, Catherine C. Book Review: Isabella Scoscia, *Emotions and Consumption Behavior*. U.K., and Northampton, MA: Edward Elgar Publishing. *Journal of Economic Literature* 52(1): 222-223. March 2014.
10. Di, Wenhua, Catherine C. Eckel and James Murdoch, "Introduction to Special Issue on Behavioral Consumer Finance. *Journal of Economic Behavior and Organization*. 95: 126-129. November 2013.
11. Wilson, Rick K. and Catherine C. Eckel. "Elinor Ostrom: 'A Magnificent and Irreplaceable Treasure.'" *Southern Economic Journal* 79(3): 486-485. January 2013. (Invited)
12. Rosser, J.B., and Catherine C. Eckel. "Introduction to JEBO special issue: Issues in the Methodology of Experimental Economics." *Journal of Economic Behavior and Organization*, 73 (1), p.1-2, Jan 2010
13. de Oliveira, Angela, and Catherine C. Eckel. Book Review: Bruno S. Frey and Alois Stutzer, eds. *Economics and Psychology: A Promising New Cross-Disciplinary Field*. *Journal of Economic Behavior and Organization* 71(2): 584-587. August 2009.

14. Eckel, Catherine C., "Experiments on Gender Differences." *The New Palgrave Dictionary of Economics*, 2nd edition, edited by Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan (Basingstoke and New York). 2008.
15. Eckel, Catherine C., "Vernon Lomax Smith." *The New Palgrave Dictionary of Economics*, 2nd edition, edited by Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan (Basingstoke and New York). 2008.
16. Eckel, Catherine C., "Vernon Smith, Nobel Laureate: Economics as a Laboratory Science." *Journal of Socio-Economics* 33:15-28. 2004. (Invited)
17. Eckel, Catherine C., and Nancy A. Lutz. "What Role Can Experiments Play in Research on Regulation?" *Journal of Regulatory Economics*, 23(2) :103-108. March 2003.
18. Eckel, Catherine C., "Interview." In *Experimental Economics: Financial Markets, Auctions, and Decision Making*, pp. 9-17. Edited by Fredrik Andersson and Håkan Holm. Boston: Kluwer Academic Publishers. 2002.
19. Camerer C.F., Hogarth R.M., Budescu D.V., Eckel C. (1999) The Effects of Financial Incentives in Experiments: A Review and Capital-Labor-Production Framework. In: Fischhoff B., Manski C.F. (eds) *Elicitation of Preferences*. Springer, Dordrecht

REPORTS:

Contributing author, *Behavioral Economics: Policy Impact and Future Directions*. Edited by Alliston Bутtenhiem, Robbert Moffitt, and Alexandra Beatty. Committee on Future Directions for Applying Behavioral Economics to Policy, National Academy of Sciences, Engineering and Medicine, 2023.

https://www.ncbi.nlm.nih.gov/books/NBK591019/pdf/Bookshelf_NBK591019.pdf

Johnson, Cathleen A., Claude Montmarquette, and Catherine Eckel, "Fostering Adult Education: A Laboratory Experiment on the Efficient Use of Loans, Grants, and Saving Incentives." *Social Research and Demonstration Corporation*, November 2003.

Eckel, Catherine C., Kate Johnson and Claude Montmarquette, "Will the Working Poor Invest in Human Capital? A Laboratory Experiment." *Social Research and Demonstration Corporation*, February 2002.

<http://www.srdc.org/english/publications/workingpoor.htm>

Eckel, Catherine C., Bernard E. LaBerge and James E. Littlefield, *Report on Central and Eastern Europe: Needs Assessment, Resources and Funding Opportunities for Research and Education in Business and Economics*. Prepared for the South East Consortium for International Development, November 15 1991. (227 pp.)

Goldberg, M., and C. Eckel, *Price Competition in the British Columbia Brewing Industry: Present Status and Future Prospects*. Victoria, BC: Ministry of Consumer and Corporate Affairs, 1983.

Eckel, Catherine C., and J. L. Knapp, "Inflation and the Virginia Income Tax," *Annual Report of the Revenue Resources and Economic Commission*, 1980, Ch. 1.

WORKING PAPERS: Active

Catherine Eckel, Lata Gangadharan, Philip J. Grossman, Miranda Lambert, Nina Xue, "The gender leadership gap in competitive and cooperative institutions." Working paper.

Catherine Eckel, Rick Wilson, Nanyin Yang. "The Evolution of Risk Attitudes: A Panel Study of the University Years." Working paper.

Andy Cao, Catherine Eckel, Jinliang Liu, Phatchaya Piriyanasak, Samuel Lockhart Priestley, Nanyin Yang, and Sora Youn. "Hot" and "Cold" Punishment in Public Goods Provision. Working paper.

Eckel, Catherine, Rick Wilson and Sora Youn. Eager Beavers versus Lazy Slugs: Selection Effects in Experiments with Social Preferences. Revision invited, *Journal of the Economic Science Association*.

Charness, Gary, James Cox, Catherine Eckel, Charles Holt, Brian Jabarian. "The Virtues of Lab Experiments." Under review, *Nature*.

Backstrom, Jesse D., Catherine Eckel, Ryan Rholes, Meradee Tangvatcharapong. "Behind the Screens: Does the Coase Theorem Hold Online?" Revision requested, *European Economic Review*, September 2023

Brandts, Jordi, Catherine Eckel, Enrique Fatas, Shaun Hargreaves-Heap. "The Democratic Peace: An experimental test of a causal relation and of underlying mechanisms." Working paper, September 2020, revised 2023. Second revision invited, *Economic Journal*.

Aksoy, Billur, Angela de Oliveira and Catherine Eckel. "Workers' Response to Monetary Incentives in Non-Profit and For-Profit Jobs." February 2024. Under review.

Harwell, Haley and Catherine Eckel. Did the Ice Bucket Challenge Drain the Philanthropic Reservoir?: Evidence from a Real-Donation Lab Experiment. Working paper, Texas A&M University. Revised November 2021. Revision rejected, under revision.

Harwell, Haley, Angela de Oliveira and Catherine Eckel. "Does Access to Insurance Crowd Out Solidarity? An Experimental Investigation in Three Texas Communities." Texas A&M University, Dept. of Economics, Working paper, 2019. (Previous version: "Risk Sharing in Three Texas Towns," 2015). Revision requested, *Review of Behavioral Economics*.

Zahn, Wei, Catherine C. Eckel and Philip J. Grossman. "Does How We Measure Altruism Matter? Playing Both Roles in Dictator Games." Working paper. January 2021. Revision invited, *Games and Economic Behavior*.

Zhang, Yinjunjie, Manuel Hoffmann, Raisa Sara and Catherine Eckel. Fairness Preferences Revisited. January, 2022. Revision invited, *Journal of Economic Behavior and Organization*.

Bansuri, Sheheryar, Angela de Oliveira and Catherine C. Eckel. "It's All about the Relationship: Motivating Workers Who 'Do Good'." August 2014.

WORKING PAPERS: Archived

Wilson, Rick K., Catherine C. Eckel, Allegra E. Hernandez, Erin Krupka, Oluwagbemiga Ojumu, Tanya Rosenblat, "Choice of Location Boosts African-American Uptake of COVID-19 Vaccines." (December 2021)

Eckel, Catherine, Erin Krupka, Oluwagbemiga Ojumu, Tanya Rosenblat, Rick K. Wilson. "Norm and Behavior Change in Response to COVID-19." January 2021. Presented at ASSA meetings.

Scherenberg Farrett, Ericka, Patrick Brandt and Catherine Eckel. "A Finite Mixture Model of Behavior in a Three-Person Trust Game." Working paper, November 2013.

Scherenberg Farrett, Ericka, Daniel Arce and Catherine Eckel. "Motivation and Monetary Incentives." Working paper, December 2013.

Li, Sherry Xin, Catherine Eckel, Phil Grossman and Tara Larson Brown. "Who's in Charge? Donor Targeting of Voluntary Taxes Enhances Giving to Government." April 2013. Revised August 2013. (partially published as Li, et al, *Economics Letters* 133: 51-54. 2015)

Grossman, Philip and Catherine Eckel. "Giving versus Taking: A "Real Donation" Comparison of Warm Glow and Cold Prickle." April 2013. Revised August 2013. (published as "Giving versus Taking for a Cause, *Economics Letters* 2015).

Eckel, Catherine, Philip Grossman, Cathleen Johnson, Angela de Oliveira, Christian Rojas, Rick Wilson. "(Im)Patience Among Adolescents: A Methodological Note." November 2012.

Berg, Nathan, Catherine Eckel and Cathleen Johnson. Inconsistency Pays?: Time-Inconsistent Subjects and EU Violators Earn More. 2011.

Banuri, Sheheryar, Rachel Croson, Catherine Eckel and Ruben Kline. Towards an Improved Methodology in Analyzing Corruption: Insights from Citizen Responses to Corrupt Practices across Countries. CBEES working paper, 09-01, 2009.

Eckel, Catherine C., and Rick K. Wilson, "Initiating Trust: The Conditional Effects of Skin Color Among Strangers." Rice University, July 2006. Revised July 2007

Eckel, Catherine C., and Rick K. Wilson, "Conditional Trust: Sex, Race and Facial Expressions in an Experimental Trust Game." Department of Economics, Virginia Tech, February 2003. Revised, November 2003.

Eckel, Catherine C., and Jacob Goeree, "Prospect Theory v. Decision Error." Presented at the Allied Social Science Association, Atlanta, January 2002.

Evan Moore and C. Eckel, "Measuring Ambiguity Aversion." Presented at the Economic Science Association Meetings, Barcelona, June 2001, at the Wissenschaftskolleg zu Berlin, July 2002; and at the Southern Economic Association, November 2003.

Eckel, Catherine C., and Rick K. Wilson, "Whom to Trust: Choice of Partner in a Trust Game." Department of Economics, Virginia Tech, December 2000. Revised, August 2002.

Eckel, Catherine C., Philip J. Grossman, N. Lutz, and V. Padmanabhan, "Playing it Safe: Gender Differences in Risk Aversion." Revised March 2003.

Eckel, Catherine C., and Rick K. Wilson. "Reciprocal Fairness and Social Signaling: Experiments with Limited Reputations." Presented at the *American Economic Association* Annual Meetings, January 3-5, 1999.

Eckel, Catherine C., and R. Gilles, "Fairness in Ultimatum Bargaining with Outside Options: Experimental Evidence." Virginia Tech, Department of Economics, Revised, August, 1997. Presented at the *Public Choice/Economic Science Association meetings*, Long Beach, March 1995.

Eckel, Catherine C., and S. Ball, "Stars Upon Thars: Status and Discrimination in Ultimatum Game Experiments." Revised March, 1998.

PROFESSIONAL SERVICE:

National Science Foundation:

Advisory Committee, *Directorate for Social Behavioral and Economic Sciences*, 2015-2020.

Committee of Visitors (chair), *Directorate for Social, Behavioral and Economic Sciences (SBE) Office of SBE Multidisciplinary Activities*, 2015

Program Director, *Economics Program*, July 1996 - July 1998.

Review Panels: *Integrative Graduate Education and Research Training Program (IGERT)* Pre-Proposal Review Panel, September, 1998; *Decision, Risk and Management Science Program*, 1999-2001; *ADVANCE Program*, March 2003; *Human and Social Dynamics Program*, May 2004.

Site Visit: *ADVANCE Program*, Montana State University, 2006

Workshops: Cyberinfrastructure for the Social Sciences. March 2005; Empirical Implications of Theoretical Models, October 2009; The Development of a Network of Social Observatories in the SBE Sciences: October 2011; Animal Behavior, April-May 2012.

National Academy of Sciences:

Committee on Future Directions for Applying Behavioral Economics to Policy, 2022-3

European Science Foundation:

TECT: The Evolution of Cooperation and Trading: Review Panel, July-December 2006; **Program workshop**, July 2007, Budapest; **Program Midterm Review**, August 2009.

Organizational Officer Positions, Boards and Committees:

American Economic Association

Committee on the Status of Women in the Economics Profession (CSWEP), 1997-1999. Elaine Bennett Prize Committee (Chair, 1998-1999; Member, 2000-2001); Carolyn Shaw Bell Committee, 2017-2020. (Chair, 2019-2020); COSSA Liason Committee, 1999-2003; Committee on Government Relations, 2009-2012

Economic Science Association:

Ethics Officer, 2022-present; Past President 2019-2021; President, 2017-2019; President Elect, 2015-2017; Chair, Elections Committee, 2020 and 2021; North American Vice President, 2000-2004; Section Head, Experimental Methodology, 1995-1999.

Society for the Advancement of Behavioral Economics

Advisory board, member at large, 2006-2010

Southern Economic Association:

Chair, Nominating Committee, 2009; Board of Trustees, 2007-2008; President, 2006; President-elect and Program Chair, 2005; Vice President, 2002-2004; Nominations Committee, 1999-2000; Executive Board, 1992-1994

Co-Editor: *Journal of Economic Behavior and Organization*, 2005-2012.

Special Issues and Symposia:

Experimental Economics, Symposium in Honor of John Van Huyck. (Co-Editor with Yan Chen). 9/ 2018.

Southern Economic Journal, Symposium in Honor of Roger Sherman, 7/ 2014.

Journal of Economic Behavior and Organization, Special Issue on Behavioral Consumer Finance. 11/2013.

Journal of Economic Behavior and Organization, Special Issue on Issues in the Methodology of Experimental Economics. (Co-Editor with Barkley Rosser), January 2010.

Journal of Regulatory Economics, Special Issue on the Role of Experimental Economics in Regulatory Research. (Co-Editor with Michael Crew), March 2003.

Associate Editor/Editorial Boards (Journals):

Judgment and Decision Making: Associate Editor (2014-2016); Consulting Editor (2016-present)

Review of Behavioral Economics (Associate Editor, 2013-2017; Honorary Editor 2017-present)

Southern Economic Journal (Associate Editor 1997-2007; Senior Associate Editor since 2012)

Experimental Economics (1998-2007; Advisory Editor, 2017-present)

Journal of Risk and Uncertainty (Advisory Editor, since 2011)

Journal of Economic Psychology (Editorial Board, since 2002)

Journal of Behavioral and Experimental Economics (formerly *Journal of Socio-Economics*) (since 2001)

Journal of Experimental Political Science (2015-2017)

The New Palgrave Dictionary of Economics (Editor, section on experimental and behavioral economics) 2nd Edition (2005-2008)

Journal of Economic Behavior and Organization (Associate Editor 2003-2005; Honorary Editor since 2013)

Journal of Regulatory Economics (1999-2006)

Journal of Business Administration (1983-1996)

Other Editorial and Review Appointments:

Advisory Board: *Behavioral and Experimental Economics eJournal* (Since 2005)

American National Election Studies, Board of Overseers, 2006-2009.

CASSEL: California Social Science Experimentation Lab at UCLA, Executive Board, 2001-12

Mentoring:

Mentee, Adopt a Paper program, 2023.

Panelist, Mentoring Session, Economic Science Association, Annual Meetings 2016-2020

Senior Mentor, Visions in Methodology Conference, Stonybrook University, May 31-June, 2017

Mentor, Women in Economics Retreat, Economic Society of Australia, July 14-16, 2016

Mentor, Diversity for Tenure in Economics (DITE), Cohort 7, 2015

CeMENT Mentor, AEA-CSWEP, 2015

CeMENT Mentor, AEA-CSWEP, 2004

COFFE Organizing Committee and Mentor, AEA-CSWEP, 1998

External Review Committees

Department of Economics, University of California, San Diego, 2023.

Department of Economics, University of Arizona, October 2021 (Chair).

Department of Resource Economics, University of Massachusetts (Amherst), April 2014.

Department of Economics, Andrew Young School, Georgia State University, February 2009 (Chair).

UNIVERSITY AND DEPARTMENTAL ADMINISTRATION:

Texas A&M University: 2012 to present

University:

President's Task Force on Academic Freedom, 2023

Senior Faculty Advisory Committee to the President, (Chair), 2023.

Distinguished Professor Executive Committee, 2018-2024. (Co-Chair 2020-2023)

Distinguished Professor Selection Committee: 2016-2020; (Chair: 2019-2020)

Institutional Review Board: 2013 - 2019.

College of Arts and Sciences:

Dean's Advisory Committee: 2022-2024

College of Liberal Arts:

Advisory Committee, CRISS (Center for Research Impact of Social Science), 2020-2021.

College Strategic Planning Committee, 2019-2021

Dean's Advisory Committee (DAC), 2012-13.

Search Committee: Public Policy Research Institute (PPRI) Professorships in Strengthening Democracy: 2013-4.

Department of Economics:

Awards Committee, 2022-23

Executive Committee (elected), 2013-14.

Faculty Search Committee (Behavioral Economics), 2012-14, 2015-16.

Diversity Committee, 2012-13; 2021-22.

Ad hoc Personnel Committees: (12 committees, chair of 6)

UT Dallas: 2005 - 2012

University:

Committee on Qualifications (University Promotion and Tenure), 2007-08; Chair, 2008-2010

Faculty Mentoring Committee, 2006-07

Acting Director, The Negotiations Center, 2010-2012.

School of Economic, Political and Policy Sciences:

Faculty Advisory Committee, 2006-07; Faculty Personnel Review Committee, 2007-8; 2010-12.

Economics Program:

GIC: 2019-2020; Search Committee: 2005-07; 2011-12; Executive Committee: 2005-07

Virginia Tech: 1983-2005:

University and College:

ADVANCE Professor, and member of Leadership Team administering an NSF-Supported ADVANCE Project for Institutional Transformation at Virginia Tech. 7/2003-12/2004.

Director of Research, Laboratory for the Study of Human Thought and Action, 1999-2002.

Virginia Tech Organization of Women Faculty, founder and President, 1992-4; board 2000-2001

University Promotion and Tenure Committee, 2000-2002.

Promotion and Tenure Committee, College of Science, 2003-4; College of Arts and Sciences, 1992-3, 1997-9.

Search Committee: Dean of the College of Science. 2003.

ASPIRES Internal Grants Review Committee, 1998-9, 2002-3.

Creative Match Grants Committee, 1990-3.

Coordinating Council on Women's Concerns, 1992-4.

Honor System Judicial and Investigative Board, 1990-92.

Planning Committee on Service, College of Arts and Sciences, 1991-93.

College of Business Building Committee (coordinated the completion and occupation of new building), 1987-90.

College of Business Curriculum Committee, 1984-7.

Department of Economics:

Associate Department Head, Department of Economics, 1987-1993

Director of Undergraduate Studies: 1984 – 1987

Graduate Placement Director: 1993-1994

Cluster Hiring Committee, 2004; Seminar Coordinator, 2003-5; Executive Committee: 1999-2001; IRB

Reviewer, 1999-2005; Personnel/Search Committees: 1987-88, 1991-3, 1995-6, 1998-2001; Faculty

Coordinator, Economics Club and Omicron Delta Epsilon, 1985-7; Teaching and Awards Committee

(chair), 1992-4, 2002-3; Undergraduate Curriculum Committee (chair), 1990-3.

Plenary Addresses and Colloquia:

“The Gender Leadership Gap: Insights from the Experiment Lab,” Distinguished Guest Lecturer, Southern Economic Association Annual Meeting, November 2023

“The Gender Leadership Gap: Insights from the Experiment Lab,” Fathauer Lecture, University of Arizona, 2023.

“Gender Differences: What have We Learned from 30 Years of Experimental Research?” Graduating Students Luncheon and Workshop, University of Ottawa, 2022. March 25, 2022.

“Gender Differences: What Have We Learned from 25 Years of Experimental Research?” JIN Lecture at James Madison University, September 19, 2019.

“Gender Differences: What Have We Learned from 25 Years of Experimental Research?” Professors' Conference, St. Louis Federal Reserve, November 2, 2018.

- “Gender Differences: What Have We Learned from 25 Years of Experimental Research?” Behavioral and Experimental Economics and Finance Workshop, University of Sydney, July 26-27, 2018.
- “Gender Differences: What Have We Learned from 25 Years of Experimental Research?” The Eighth Annual AEA Conference on Teaching and Research in Economic Education (CTREE), May 30 – June 1, 2018, San Antonio
- “Gender Differences: What Have We Learned from 25 Years of Experimental Research?” North American Meeting, Economic Science Association, October 20, 2017.
- “Thar “SHE” Blows?: Gender, Competition and Bubbles in Experimental Asset Markets.” University of Virginia Alumni Conference, September 22, 2017.
- “How Does Gender Influence Market Behavior.” University Lecture, University of Richmond, September 21, 2017.
- “Thar “SHE” Blows?: Gender, Competition and Bubbles in Experimental Asset Markets.” Martin C. Spechler Economics Speaker Series, IUPUI, March 20, 2017.
- “Shopping for Trust.” Gruen Lecture, Australian National University, July 19, 2016.
- “Researching Terrorism in the Lab.” Behavioral Insights in Research and Policy Making, IAREP/SABE, Wageningen, NL, July 8-10, 2016.
- “Shopping for Trust.” Hubert M. Blalock Memorial Lecture, ICPSR, June 22, 2016.
- “Researching Terrorism in the Lab.” 4th Antigua Experimental Economics Conference. Antigua, Guatemala, February 26-27, 2016.
- “Researching Terrorism in the Lab.” 10th Nordic Conference on Behavioral and Experimental Economics, University of Tampere, Finland, September 24-26, 2015.
- “Competition, Cooperation and Conflict in the Lab.” Hubert M. Blalock Memorial Lecture, ICPSR, University of Michigan, June 25, 2015.
- “Sacrifice: Researching Terrorism in the Lab.” 8th Maastricht Behavioral and Experimental Economics Symposium (MBEES-2015). University of Maastricht, June 8, 2015.
- “Sacrifice: Researching Terrorism in the Lab.” Behavioral Science and Policy Conference, Network for Integrated Behavioral Science, University of Nottingham, April 21-23, 2015.
- “Gender in Experimental Games.” Canadian Women Economist’s Network, Canadian Economics Association, Vancouver, BC, May 20, 2014.
- “Risk-Sharing Norms in the Field: The Solidarity Game in three Texas Communities.” Plenary Address, ASFEE (Association Francaise d’Économie Expérimentale), Lyon, June 20-12, 2013.
- “Trust Among the Poor.” Plenary Address, Workshop on Trust and Cultural Evolution, University of Valencia, Spain, September 29-30, 2011.
- “Status and Influence: Experimental Studies.” Plenary Address, 4th Annual International Meeting on Experimental and Behavioral Economics (IMEBE), March 27-29, 2008. Alicante, Spain.
- “13 Ways of Looking at Risk Aversion.” Wilson Visiting Scholar Lecture, University of Arizona, February 13-16, 2008.
- “People Playing Games: The Human Face of Game Theory.” Presidential Address, Southern Economic Association, November 19, 2006.
- “Discrimination and Trust: Using Experimental Games to Measure Trust and Reciprocity.” Distinguished Guest Lecture in the series, Race and Diversity in Scientific Perspective: Broadening Participation, National Science Foundation, December, 2005.
- “Sex in the Lab.” Plenary Address, Economic Science Association, North American Regional Conference, Tucson, AZ. November 4-6, 2004.
- “Women and Men in Economic Games: Social Signals, Expectations and Behavior.” Wissenschaftskolleg zu Berlin, Dienstag Colloquium, Berlin, Germany, July 2002.
- “Status and Influence.” Plenary Address, Arne Ryde Conference on Experimental Economics, Lund, Sweden, November 9-11, 2000.
- “Seeing is Believing: Signals and Expectations in Experimental Games.” Plenary Address, Human Behavior and Evolution Society, Davis, CA., June 1998.

Graduate Student Workshops and Short Courses (invited faculty):

- Bugas Lectures, Department of Economics, University of Wyoming, April 9-12, 2019
- ESPOL, Guayaquil, Ecuador, June 14-15, 2018.
- ICPSR, Workshop on Experimental Economics (with Rick Wilson), Ann Arbor, MI, July 17-21, 2017.
- Introduction to Experimental Methods in the Social Sciences, (with Rick Wilson), GSERM/SSERM, Oslo, January 11-15, 2016.
- ICPSR, Workshop on Experimental Economics (with Rick Wilson), Ann Arbor, MI, June 22-26, 2015
- 1st PODER Summer School on "Behavioural and Experimental Economics in Development". (With Rick Wilson) Cape Town, July 7-10, 2014
- Introduction to Experimental Methods for Political Scientists. 4-day workshop (with Rick Wilson), part of the *EITM* (Empirical Implications of Theoretical Models) workshop for graduate students, Washington University, June 2007; June 2008; June 2009; June 2011. Mannheim, Germany, July 2010. One-day workshop, Duke University, June 2008.
- Gender and Earnings: Measuring Preferences with Laboratory Experiments. Invited faculty address, International School of Economic Research, summer workshop on "Gender and Economics." Certosa di Pontignano Siena, Italy, July 3 - 10, 2005.
- Experimental Economics. Week long course (with Simon Gaechter), European Forum Alpbach, August 18 – 25, 2005.

Selected conference presentations and invited seminars (since 2010):

- 2023: Recent Advances in the Economics of Philanthropy, WZB Berlin, June 21-23, 2023. University of Maryland, AREC, September 6, 2023. University of Arizona, Department of Economics, March 3, 2023; Discussant, ASSA 2023.
- 2022: Recent Advances in the Economics of Philanthropy, WZB Berlin, May 17-18; University of Innsbruck, June 8; University of Vienna, May 24; VIBES: Virtual Behavioral Economics Seminar, May 17, 2022; Department of Economics, Iowa State University, September 9;
- 2021: Recent Advances in the Economics of Philanthropy, WZB Berlin, June 24; Stockholm University, SOFI, May 11; Global Seminar on Contests and Conflict, Max Planck Institute, February 24
- 2020: MiddExLab, Middlebury College, November 5; Department of Economics, University of Hawaii, October 9;
- 2019: Southern Economic Association, Fort Lauderdale, November 23-25; NOBEC (Norms and Behavioral Change), University of Pennsylvania, October 17-18; Economic Science Association, North America, Los Angeles, October 10-13; Stanford Institute for Theoretical Economics, Experimental Economics Section, August 12-13; Economic Science Association International, Vancouver, BC, July 4-7; Advances in Experimental Political Science, Northwestern University, May 21; 11th Triennial Choice Symposium, Chesapeake, Va., May 30-June 2; Department of Economics, University of Arkansas, April 5; Department of Economics, Georgetown University, March 27; Department of Economics, American University, March 26; Department of Economics, Vanderbilt, February 23; Department of Economics, University of Oregon, February 15
- 2018: Economic Science Association, Guatemala, October 18-20; Department of Economics, Simon Fraser University, September 7; Department of Economics, RMIT, Melbourne, Australia, August 3; Department of Economics, University of Melbourne, Australia, August 2; Department of Economics, Monash University, Melbourne, Australia, July 18; Decision Making for Others, Radboud University, Nijmegen, Netherlands, July 1-3; Institutions in Context: Gender Equality and Policy, U. of Tampere, Finland, June 4-10; FAIR Lab, Norwegian School of Economics, Bergen, Norway, May 4.
- 2017: Department of Economics, University of Richmond, Virginia, September 22; Economic Science Association, European Meeting, Vienna, Austria, Sept. 7-9; Department of Economics, University of Anchorage, August 25; Economic Science Association, International Meeting, San Diego, June 21-23; Social Dilemmas Conference, University of Massachusetts, June 16-17; Behavioral Economics and Decision Research (BEDR), Johnson Graduate School of Management, Cornell University, May 9; Department of Economics, Iowa State University,

- April 24; Department of Economics, IUPUI, March 20; Texas Experimental Association Symposium, Arlington, TX, March 11; Public Choice Society, New Orleans, LA, March 2-5;
- 2016: Southern Economic Association, Washington, DC, November 19-21; Economic Science Association, Tucson, AZ, November 10-12; WESSI Conference, Florence, Italy, September 16-18; Department of Economics, Monash University, July 22; Gender Institute, Australian National University, July 20; Diplomacy and Global Affairs, University of Leiden, The Hague, NL, July 6; The Human Face in Economics, Institute for Advanced Study, Toulouse, FR, May 19-20; Washington and Lee University, March 15; University of Virginia, March 14;
- 2015: Southern Economic Association, New Orleans, November 21-23; Department of Economics, University of Memphis, October 16; Department of Economics, Monash University, Melbourne, Australia (2). July 15 and 17; Recent Advances in the Economics of Philanthropy, WZB Berlin, April 23-24; Social Dilemmas Conference, Brown University, May 15-17; Experimental Methods in Policy Conference, Cancun, February 3-8; Allied Social Science Association, (ASGE, AEA sessions), Boston, January 3-5.
- 2014 Pre-SEA Workshop in Honor of J. List and L. Vesterlund, Georgia State U., November 21; Southern Economic Association, Atlanta, November 22-24; HEIDI-CORTEX Behavioral Economics Workshop, GATE, Ecully (France), 29-30 October; Gender Issues in Experimental Economics, University of Alicante, October 27-28; Economic Science Association North American Mtg., Fort Lauderdale, October 16-18; Philosophy, Politics and Economics Program, U. of Pennsylvania, September 18; ICES, George Mason University, September 19; Economic Science Association, (European), Prague, Czech Republic, September 3-6; Institutions in Context: The Free Market, University of Tampere, Finland, 9-15 June; Taxation, Social Norms and Compliance, Center for Economic Behavior and Institutional Design, Friedrich-Alexander-University, Erlangen-Nuremberg, March 6-8; Allied Social Science Association, session on "Gender Gaps in Labor Market Outcomes." Philadelphia, PA, January 3-5.
- 2013 Southern Economic Association, Annual Meeting, Tampa, Florida, November 23-25, 2013; Economic Science Association (North American), Santa Cruz, CA, October 24-26; Science of Philanthropy Initiative Annual Conference, Chicago, October 18-19; Department of Economics, West Virginia University, September 13; Department of Economics, University of Pittsburgh, September 12; Department of Economics, University of New South Wales, August 2013. Department of Economics, Monash University, August 2013. Behaviour Laboratory at the University of Edinburgh (BLUE), June 6-7; Allied Social Science Association (ESA session), San Diego, January 4-6; Celebrating 25 Years of Warm Glow, UCSD, January 3; Tulane University, New Orleans, LA December 7; Southern Economics Association, New Orleans, LA, November 16-18; NSF SciSIP PI Conf., National Academy of Sciences, Washington, DC, September 20-21; Workshop on Charitable Giving Experiments, University of Anchorage, August 15; Workshop on Conflict Experiments, Rennes, FR, May 23-25; Experiments for Export Workshop, Georgia State University, April 20-21; CeDEx, University of Nottingham, March 21; Department of Economics, University of East Anglia, March 19; Experiments in Development Economics, Center for the Study of African Economies, Oxford University, March 16-17; Gary Charness Experimental Economics Conference, UC Santa Barbara, February 3.
- 2011 Southern Economic Association, Washington, DC, November; Economic Science Association, Tucson, Az, November; Workshop on Gender and Competition, University of Innsbruck, May 18-20; University of Texas, Arlington, March 4; IFREE/ESI, Chapman University, February 18; Allied Social Science Association, Denver, January.
- 2010 Southern Economic Association, Atlanta, November 19-21; Economic Science Association, Tucson, AZ, November 11-13; MOVE Conference on Gender Differences in Competitiveness and Risk Taking, Barcelona, September 6-7; NSF Workshop on Experiments in Politics, May 19-20; Allied Social Science Association, Atlanta, January 2-5.

ADDITIONAL PROFESSIONAL ACTIVITY:

Program Chair/Organizer: Conferences and Workshops:

- Co-Organizer (with Rick Wilson), Adding to the Experimental Toolbox. Graduate student workshop (competitive), funded by IFREE. February 9-11, 2023.
- Co-Organizer (with Alex Brown, Danila Serra) TExAS Experimental Conference, Texas A&M University, February 7, 2020.
- Co-Organizer (with Jonathan Meer), third M.E.E.R. conference on field experiments, Texas A&M University, September 21-22, 2018.
- Co-Organizer (with Jonathan Meer), second M.E.E.R. conference on field experiments, Texas A&M University, October 14-15, 2016.
- Co-Organizer (with Yan Chen), Workshop in Honor of John Van Huyck, October 22, 2015.
- Co-Organizer (with Sarah Brosnan and Randolph Nesse) Interdisciplinary Workshop on Cooperation and Conflict, Texas A&M University, October 8-10, 2015.
- Co-Organizer, TExAS: Texas Experimental Association Symposium. 2014.
- Co-Organizer, Biennial Social Dilemmas Conference. Funded by the National Science Foundation. Caltech, February 8-9, 2013. With John Ledyard.
- Co-Organizer, Bridging Areas of Expertise: Funding Research on Terrorism. Funded by NSF. Dallas, TX, October 6-7, 2010. (With Daniel Arce and Rachel Croson.)
- Co-Organizer, Consumer Decision-Making: Insights from Behavioral Economics, Dallas Federal Reserve Bank, April 29-30, 2010. (With Rachel Croson, Wenhua Di, James Murdoch)
- Organizer, Workshop on "Measuring Preferences in the Field." Center for Behavioral and Experimental Economic Science (CBEES), University of Texas at Dallas, May, 2007. (Funded by the John D. and Catherine T. MacArthur Foundation.)
- Program Chair, Southern Economic Association, Washington, DC, November, 2005.
- Program Chair, Economic Science Association North American Conference, October 30-November 2, 2003. Westward Look Resort, Tucson, AZ. 170 participants.
- Program Chair, Economic Science Association North American Conference, October 31-November 3, 2001. Westward Look Resort, Tucson, AZ.
- Co-Organizer, "WEBLAB: Expanding the use of internet-based experimental methods in the social sciences." National Science Foundation, October 30-31. (With Rick K. Wilson, C. Eavey, W. Bainbridge).
- Co-Organizer, three workshops in "Sources of Diversity in Risk Acceptance." With Martin Daly and Margo Wilson, McMaster University. MacArthur Foundation (Chicago, October 3, 1997; New York, January 5, 1999; Salt Lake City, June 2, 1999).
- Organizer, Economic Science Association Mini-Conference, Southern Economic Association, 6-7 sessions each year, 20-28 papers: 1993-1999.
- CSWEP Sessions, Southern Economic Association, 3-4 sessions per year, 1997-1999.
- Co-Organizer, Conference in Honor of Roger Sherman, Charlottesville, VA, May 10-11, 1996.

Session Organizer:

- Preferences, Norms, and Behavioral Change in the Coronavirus Epidemic*, Allied Social Science Association (Economic Science Association), 2021.
- Macroeconomics in the Lab*, Southern Economic Association, 2020
- New Developments in Charitable Giving Experiments*, Southern Economic Association, 2020
- Care Work*. Southern Economics Association, 2013.
- Motivated Agents and Incentives*. Economic Science Association, Allied Social Science Association, 2012. (Angela de Oliveira, co-organizer).
- Cognitive ability, preferences and poverty*. Society for the Advancement of Behavioral Economics, Allied Social Science Association, 2009.

Cooperation; Beauty; and Economics and the Real World. Three sessions organized for the Economic Science Association, Allied Social Science Association, 2004.

Curses: A Session to Highlight the Publication of Common Value Auctions and the Winner's Curse, by John Kagel and Dan Levin; and Field Experiments. Southern Economic Association, 2003.

Contrasting Perspectives on Risk Aversion: Economics, Biology, and Psychology; Perceptions and Mechanisms of Decision Making; Social Norm. Three sessions organized for the Economic Science Association, Allied Social Science Association, 2003.

Perspectives on Prospect Theory, Field Experiments, and Market Design. Three sessions organized for the Economic Science Association, Allied Social Science Association, 2002.

Gender differences in valuation, time preference, and risk attitudes: Experimental Evidence, and Gender and Bargaining, CSWEP, Allied Social Science Association Meetings, 1999. (with Maureen Cropper).

Risk Aversion: The determinants of risk attitudes in a heterogeneous population, American Economic Association, Allied Social Science Association Meetings, 1999.

Social Status, Economic Science Association, Allied Social Science Association Meetings, 1996.

Fairness in Economic Decisions, Society for the Advancement of Socio-Economics, 1994.

Refereeing: (in addition to editorial responsibilities):

L'Actualité Économique, American Economic Journal – Applied, American Economic Journal – Policy, American Economic Review, AER Insights, American Political Science Review, American Journal of Agricultural Economics, Current Anthropology, Eastern Economic Journal, Economic Inquiry, Economic Journal, Economics Letters, Experimental Economics, Evolution and Human Behavior, Evolutionary Psychology, Games and Economic Behavior, Journal of Applied Econometrics, Journal of Applied Social Psychology, Journal of Behavioral Decision Making, Journal of Behavioral and Experimental Economics, Journal of Business and Economics, Journal of Business and Economic Statistics, Journal of Development Economics, Journal of Development Studies, Journal of Economic Dynamics and Control, Journal of Economic Psychology, Journal of Economics and Business, Journal of the European Economic Association, Journal of Labor Economics, Journal of Neuroscience, Journal of Political Economy, Journal of Politics, Journal of Public Economics, Journal of Public Economic Theory, Journal of Regulatory Economics, Journal of Risk and Uncertainty, Journal of Socio-Economics, Journal of Theoretical Politics, Management Science, Organizational Behavior and Human Decision Processes, Proceedings of the National Academy of Sciences, Psychology and Economics, Public Choice, Quarterly Journal of Economics, Race and Social Problems, Review of Behavioral Economics, Review of Economics and Statistics, World Bank Economic Review, World Development, European Science Foundation, Leverhulme Trust, National Science Foundation, South African National Science Foundation, Israeli National Science Foundation, Science of Philanthropy Initiative, SSHRC Canada, TESS.

INTERNAL FUNDING:

Research:

TAMU:

TAMU T3: Understanding the motivations for cheating and lying using laboratory experiments. With Marco Palma and Jonathan Meer. \$23,995. 4/2019

Liberal Arts Seed Money Grant: Developing the Texas Social Science Research Innovation Panel (T-SSRIP). \$15,840. 9/2019 (Project tabled due to COVID).

PRISE: Resilience in Black College Students: Consequences of the COVID-19 Pandemic on Student Success (with Kalena Cortes and Gbenga Ojumu). \$30,000. 9/2021

Virginia Tech:

"What's In a Name? A Proposal to Measure Racial Discrimination at Virginia Tech." Improving Campus Climate to Support Faculty Diversity and Retention Project, \$3,500. 2003-4.

"Experimental Tests of Nonmarket Allocation Mechanisms," with Rob Gilles. VPI&SU, VPI&SU, College of Arts and Sciences, Small Grant, \$2900. 1992-95.

"Gender and Cooperative Behavior in Economics Laboratory Experiments." Wayne State University Research Grant. With Philip Grossman. \$2300. 1991-92.

"Statistical Analysis and the Design of Economics Experiments." VPI Creative Matching Grant. \$2000. 1988.

"A Comparison of the Impact of the Regulatory Environment upon US and Canadian Electric Utilities," with A.Vining. Supported by the Department of Industry, Trade, and Commerce, Ottawa, and the Division of International Business, U.B.C. \$2,150. 1981.

Equipment, teaching development, other:

"An Experimental Approach to Recruiting Under-Represented Groups in Economics," 2013 IIDEA Grant: Liberal Arts. \$3,000.

"Implementing Participatory Exercises in Large Economics Lecture Classes via Student Interaction with Market Simulations Enabled by Wireless Technology." *Center for Innovation in Learning*, Virginia Tech. \$58,000. 2000-2002.

"Laboratory for the Study of Human Thought and Action." With James Weaver. *ASPIRES* grant for equipment funding. \$40,000. 2000-2001.

VPI&SU Teaching-Learning Grant, 1993-94, to develop experimental exercises for use in teaching Principles of Economics and other undergraduate courses. With Sheryl Ball.

VPI&SU Affirmative Action Incentive Grant "Improving the Environment for Women Faculty at Virginia Tech," 1991-92. Used to found the Organization of Women Faculty, a support group for women faculty and to aid in the retention of women faculty at Virginia Tech.

VPI&SU Teaching-Learning Grant, 1990-91, to develop courses in race and gender issues in economics. (Course was taught for the first time in Fall, 1991, and has been approved as a permanent course.)

"Improving the Environment for Women Faculty at Virginia Tech," Affirmative Action Incentive Grant, 1991-92. To develop a support group for women faculty to aid in the retention of women faculty at Virginia Tech. \$1,000.

TEACHING:**Dissertations Supervised:**

1. Ryan Rholes, "Three Essays on Central Banking." Texas A&M, May 2021.
2. Ben Priday, "Essays in the Economics of Altruism," Texas A&M, 2020. (Co-Advisor with Jonathan Meer).
3. Mackenzie Alston, "Essays on the Behavioral Economics of Discrimination and Stereotypes." Texas A&M, 2019.
4. Billur Aksoy, "Essays on Social Preferences." Texas A&M, 2019. (Silvana Krasteva, co-chair).
5. Noah Bacine, "Experiments on Identity Economics." Texas A&M, 2019.
6. Ada Kovaliukaite, "The Role of Strategic Beliefs in Understanding Strategic, Pro-Social and Socially Complementary Behavior." Texas A&M University, 2018.
7. Wei Zahn, "Three Essays on Pro-Social Behavior." Texas A&M University, 2017.
8. Zoey Zhengzheng Wang, "Experiments in Public Policy." Texas A&M University, 2016.
9. Haley Harwell, "Experiments in Altruism and Charitable Giving." Texas A&M University, 2016.
10. Ajalavat Viriyavipart, "Experimental Tests of Global Games Theory: Coordination, Bargaining and Entry Games." Texas A&M University, 2015. (Co-Chair, with Alex Brown).
11. Yue Zhang, "Time Preference and Addictive Consumption: Experimental and Theoretical Approaches." Texas A&M University, 2015.

12. Michael Haydel, "Essays in Behavioral and Experimental Economics: Time Preferences and Risk Measures." University of Texas at Dallas, 2013.
13. Natalia Candelo-Londono, "Field Experiments on Decision Making by Current and Potential Immigrants." University of Texas at Dallas, 2012. (Co-Chair with Rachel Croson).
14. Sheheryar Banuri, "Three Essays on Corruption: Experimental Evidence on the Effects of Anti-Corruption Policy on Individual Behavior." Public Policy and Political Economy, University of Texas at Dallas, 2011.
15. Tara Larson Brown, "Strategic Ignorance in the Lab and the Field." University of Texas at Dallas, 2010. (Co-Chair with Rachel Croson.)
16. Angela de Oliveira, "Three Essays on Individual Heterogeneity in Social Preferences." University of Texas at Dallas, 2009. (Co-Chair with Rachel Croson).
17. Vera Holovchenko, "Essays in Entry into Characteristic and Geographical Spaces." University of Texas at Dallas, 2008 (Co-Chair with Barry Seldon)
18. Mana Komai, "An Economic Theory of Leadership." Virginia Tech, 2004.
19. Matt Parrett, "The Give and Take on Restaurant Tipping." Virginia Tech, 2003. (Co-chair with Mark Stegeman).
20. Mark McLeod, "Essays in Educational Economics and Industry Structure." Virginia Tech, 2003. (Co-chair with N. Lutz).
21. Evan Moore, "An Investigation into the Demand for Service Contracts." Virginia Tech, 2002. (Co-chair with N. Lutz)
22. Mark Frascatore, "Essays on Optimal Tenure Choice and Collusive Behavior in Contract Negotiation Models." Virginia Tech, 1994. (Co-Chair with H. Haller).
23. Gail H. Hafer, "The Impact of Customer Mix on the Cost of Capital of Utilities," Virginia Tech, 1986.
24. Emmanuel Tsiritakis, "The Cost of Scale Inefficiency in the Canadian Brewing Industry: A Multi-Product Cost Function Approach," Ph.D. Dissertation, Virginia Tech, 1987.

Dissertation Committees :

Virginia Tech: (22)

University of Texas at Dallas: (7)

Texas A&M University

J. Forrest Williams 2014

José Castillo 2015

J. Murphy Chantery (Sociology) 2016

Daniel Stephenson 2017

Abigail Peralta 2018

Bashir Kassas (Ag Econ) 2018

Mary Constantin (Sociology) 2020

Asheli Atkins (Sociology) 2020

Peilu Zhang (Ag Econ) 2021

Nishita Sinha (Ag Econ) 2021

Andy Cao 2023

Hyundam Je 2023

Ruixin Jia (Ag Econ, in progress)

Sam Priestley (Ag Econ, in progress)

Nanyin Yang (in progress)

Miranda Lambert (in progress)

Daniel Gomez (in progress)

Other: External PhD Committee Member

Kristine Koutout, Vanderbilt University, 2021.

Natalia Jiménez, University of Alicante, Spain, 2008

Courses Taught:

Principles of Economics (micro: class size 50-500)

Microeconomics (undergraduate intermediate and MBA)

Public Economics (undergraduate)

Industrial Organization (undergraduate and graduate)

Experimental Economics (undergraduate and graduate)
 Regulated Industries and Public Enterprise (graduate)
 Antitrust Economics
 Gender, Race and Poverty
 Personnel Economics
 Managerial Economics (undergraduate and MBA)
 Research Design and Grant Writing for the Social Sciences (graduate)
 Survey/Research Design (PhD)
 Experimental Economics Reading Groups (faculty and graduate students)
 Topics in Experimental Economics: Risk
 Topics in Experimental Economics: Social Preferences

Additional Teaching Development Activities:

“Using Our WITS: Adapting Research Experiments for Teaching Economics.” With Sheryl Ball. Diggs Teaching Scholar Roundtable, September 10, 2004.

“Experiments Improve Learning in Large Principles Classes: Using Our WITS,” and “Asymmetric Information and the Incentive for Fraud: The Endrun Game.” NSF Sponsored Workshop on Classroom Experiments in Economics.” Williamsburg, VA May, 2004.

“Further Progress on a Wireless Interactive Teaching System.” (with S. Ball). Classroom Games: NSF Sponsored Workshop on Classroom Experiments in Economics.” Tucson, AZ, May 16-17, 2003.

“WITS: A Wireless Interactive Teaching System,” at Classroom Games: NSF Sponsored Workshop on Classroom Experiments in Economics.” Williamsburg, VA, May 17-19, 2001. (with S. Ball)

“Stars Upon Thars: Inducing Discrimination in the Classroom,” *Classroom Experiments in Economics*, Charlottesville, Virginia, September 30, 1995,

Participant, "Laboratory Experiments for Undergraduate Instruction in Economics," seminar sponsored by the National Science Foundation, Tucson, Arizona, August 19-21, 1993.